

2024 Budget



CITY OF EXCELSIOR

2024 Budget



— THE CITY OF —
EXCELSIOR
MINNESOTA

Elected and Appointed Officials

Todd R. Carlson	Mayor
Jennifer Caron	Council Member
Lou Dierking	Council Member
Ann Hersman	Council Member
Robert Tyler	Council Member
Kristi Luger	City Manager
Jenny Palmer	Finance Director

TABLE OF CONTENTS

CITY MANAGER’S BUDGET SUMMARY	2
GENERAL INFORMATION	4
PROPERTY TAX INFORMATION.....	5
GENERAL FUND.....	14
SUMMARY OF SIGNIFICANT CHANGES.....	14
GENERAL FUND REVENUE BY SOURCE.....	16
GENERAL FUND EXPENDITURES BY FUNCTION.....	17
GENERAL FUND BUDGET SUMMARY.....	18
SPECIAL REVENUE FUND BUDGETS.....	20
PARKING LOT MAINTENANCE FUND.....	20
THE COMMONS—SALES TAX IMPROVEMENTS FUND.....	21
DEBT SERVICE FUND BUDGETS	22
2010A G.O. BOND FUND	22
2017A G.O. BOND FUND.....	23
2019A G.O. BOND FUND.....	24
2020A G.O. BOND FUND	25
2021A G.O. BOND FUND.....	26
2022A G.O. SALES TAX REVENUE BOND FUND	27
2023A G.O. TIF BOND FUND	28
CAPITAL PROJECTS FUNDS BUDGETS	29
PARK IMPROVEMENT FUND.....	29
TIF DISTRICT 2-1 FUND.....	31
CAPITAL IMPROVEMENT FUND	32
ENTERPRISE FUND BUDGETS	33
WATER FUND	33
SEWER FUND.....	34
SURFACE WATER MANAGEMENT FUND	35
STREET LIGHTING FUND.....	36
DOCKS FUND.....	37



December 18, 2023

To the Honorable Mayor, Members of the City Council, and the Citizens of Excelsior:

We are pleased to present the 2024 budget for the City of Excelsior. The 2024 budget for each City fund was thoughtfully prepared to continue providing the standard of service Excelsior residents expect, while doing so in a fiscally responsible manner.

Budgets for the general fund and docks, water, sewer, and surface water management funds in addition to the street lighting and parking lot maintenance funds, are included in this document.

The preliminary 2024 tax levy was set at \$2,631,782, which was \$300,708 or 12.9%, more than the 2023 levy. Since then, the levy was reduced to \$2,561,769, which is an increase of \$230,695 or 9.90%, over the prior year.

The General Fund's budget for revenues and expenditures has increased by 8.13%, or \$233,005. Some of the larger budget increases are:

- Increases in repairs, maintenance and fuel
- Increases in engineering and building maintenance
- Increases in utility costs
- Increases in property casualty insurance and worker's compensation insurance
- Moving tree maintenance from the Capital Improvement Fund to the General Fund
- Including \$140,500 to prepare for a new debt levy in 2024-2025

The City's property tax levy generates 59% of General Fund revenues, illustrating the City's successful efforts to diversify revenue sources to minimize the tax impacts to our residents and commercial property owners.

Staff and the City Council realize that increasing utility rates is a sensitive issue for residents and took that into consideration when making rate adjustments. The planned increases that are included in the 2024

budget are necessary for the City to meet both the operating needs and capital expenses to maintain and improve the City's utility infrastructure.

The City continues to see growth and improvement in the local economy. Property values have been rising in Excelsior, with a new peak in taxable market values reached in 2023. Excelsior is also in the bottom one-third of tax rates for cities in Hennepin County. Nevertheless, the City continues to face challenges in maintaining current service levels while continuing moderate property tax increases. The City is committed to continuing its capital improvement program to improve its infrastructure. Additionally, the City Council and staff will continue to explore additional revenue options to help keep the City's levy at a reasonable level going forward. The Excelsior City Council is mindful of costs and works hard to provide services at the best value for its residents.

As always, if you have any questions or comments regarding the budget and tax levy, feel free to contact Jenny Palmer, Finance Director at 952-653-3677 and jpalmer@excelsiormn.org or Kristi Luger, City Manager, at 952-653-3672 and kluger@excelsiormn.org.

Respectfully submitted,



Kristi Luger
City Manager



Jenny Palmer
Finance Director

General Information

Fund Types

The City maintains the following fund types:

General Fund – the primary operating fund of the City which is used to account for all financial resources except those required to be accounted for in another fund.

Special Revenue Funds – used to account for specific revenues that may only be used for certain specified purposes.

Debt Service Funds – established to account for activity related to general long-term debt principal and interest.

Capital Project Funds – used to account for resources to be used for the acquisition or construction of major capital projects.

Enterprise Funds – established to account for the activities of a government which provide goods or services primarily to the public at large on a consumer charge basis. Most business-type activities of a government are accounted for and reported in this type of fund.

Fund Balance

The City's current fund balance policy was established in 2006, updated in 2019, and includes the following provision:

- The minimum unassigned General Fund balance percentage should be 40% of the subsequent year's budgeted expenditures and transfers out.

Forty percent of 2024 budgeted expenditures and transfers out is approximately \$1,238,977.

The Office of the State Auditor recommends that, at year-end, local governments maintain an unassigned fund balance in their general fund and special revenue funds of approximately 35 to 50 percent of fund operating revenues or no less than five months of operating expenditures.¹ The City's independent auditors recommend that the City have approximately 50 percent of the following year's expenditures on hand at

¹ Otto, Rebecca. State of Minnesota. Office of the State Auditor. *Fund Balances for Local Governments (GASB 54 Version)*. 2010. Print.

the end of the year. The City will continue to monitor fund balances to ensure compliance with the State Auditor’s recommendations as well as City policy.

Property Tax Information

Taxing Districts

The following taxing districts noted in the table below collect a portion of your property tax dollars.

Services by Taxing Districts				
City of Excelsior (24%)	Hennepin County (30%)	Independent School District #276 (39%)	Metropolitan Special Taxing Districts (Met Council) (2%)	Other Special Taxing Districts (5%)
Police and Fire	Social Services	K-12 Education	Transportation	Regional Parks
Roads and Streets	Public Health	Community Education	Regional Sewer Systems	Regional Railroads
Parks and Recreation	Road and Highways		Mosquito Control (public health)	Museums
Building Safety	Libraries			Watershed Management
Historical Preservation	Sheriff / Corrections			Public Housing
	Environmental Services			

*Metropolitan Special Taxing Districts include the Metropolitan Council, Metropolitan Mosquito Control and Metropolitan Council Transit.

**Other Special Taxing Districts include the Minnehaha Creek Watershed District, Hennepin County Regional Railroad Authority, Three Rivers Park District and the Hennepin County Housing and Redevelopment Authority.

Below is a sample property tax notice and on the next page is a legend that identifies key areas of the notice. The City's portion of your property taxes is identified by the arrows below.

Detailed property tax information can also be found on Hennepin County's website at: [Taxing district information | Hennepin County](http://www.hennepin.us/taxing-district-information).

Hennepin County
 A 600 Government Center
 300 S. Sixth Street
 Minneapolis, MN 55407-0660
 612-348-3011 www.hennepin.us

Proposed levies & taxes 2020
 2019 values for taxes payable in 2020

71 JOHN J DOE
 123 MAIN ST NW
 ANYOWN MN 12345-6789

THIS IS NOT A BILL — DO NOT PAY

[\(Click Here for Taxing Authority Web Sites\)](#)

Property ID NO: 26-129-2441-001
 123 MAIN ST NW **72** **73**

Property taxes statement schedule

Step 1 Value & classification

TAX YEAR	2016	2017
Estimated Market Value:	\$176,000	\$206,000
Homestead Exclusion:	\$21,400	\$18,700
Other Exclusion/Deferral:	\$0	\$0
Taxable Mkt Value:	\$154,600	\$187,300

Step 2 Proposed levies & taxes

2015 TAX:	\$2,478.38
2016 PROPOSED:	\$2,890.13 75
Percent change:	16.6%

Now is the time to provide feedback on proposed levies. It is too late to appeal your value or classification without going to Tax Court.

Step 3 Property tax statement
 Coming March 2020, due May 15, 2020 and Oct 15, 2020

[Budget Meeting Dates Times and location](#)

Addresses for correspondence	Actual 2019	Proposed 2020	Meeting date & location
Hennepin County A2400 Government Center Minneapolis MN 55407 612-348-3011 76	\$799.83 77	\$907.71 78	Dec 2, 2015 6:00 PM Commissioner Board Room A2400 Government Center Minneapolis MN 55407
City of GREENFIELD Greenfield City Hall 7738 Commerce Circle Greenfield MN 55357	\$585.34	\$692.39	Dec 2, 2015 7:00 PM Greenfield City Hall 6390 Town Hall Drive Greenfield MN 55357 710
STATE GENERAL TAX			No meeting required
School District 883 Voter Approved Levy:			
Other Local Levies	\$583.90	\$667.08 79	Dec 15, 2015 6:30 PM Heritage Room - room 502 Rockford High School 7600 County Road 50 ROCKFORD MN 55373
School District Total	\$399.82	\$502.18	
Rockford - ISD 883 6051 Ash Street Rockford MN 554373 763-477-5165	\$983.72	\$1,169.26	
Metro Special Taxing Dist. Metropolitan Council 390 Robert Street North St Paul MN 55101-1805 651-602-1647	\$25.23	\$27.75	Dec 10, 2015 4:00 PM Metropolitan Council 390 Robert Street North St Paul MN 55101-1805
Other Spec. Taxing Dist.: Fiscal Disparity Tax: Tax Increment Tax:	\$84.26	\$93.02	No meeting required No meeting required No meeting required
TAX EXCLUDING SPECIAL ASSESSMENTS	\$2,478.38	\$2,890.13	

Learn about property taxes: www.hennepin.us/propertytaxes

THIS IS NOT A BILL — DO NOT PAY

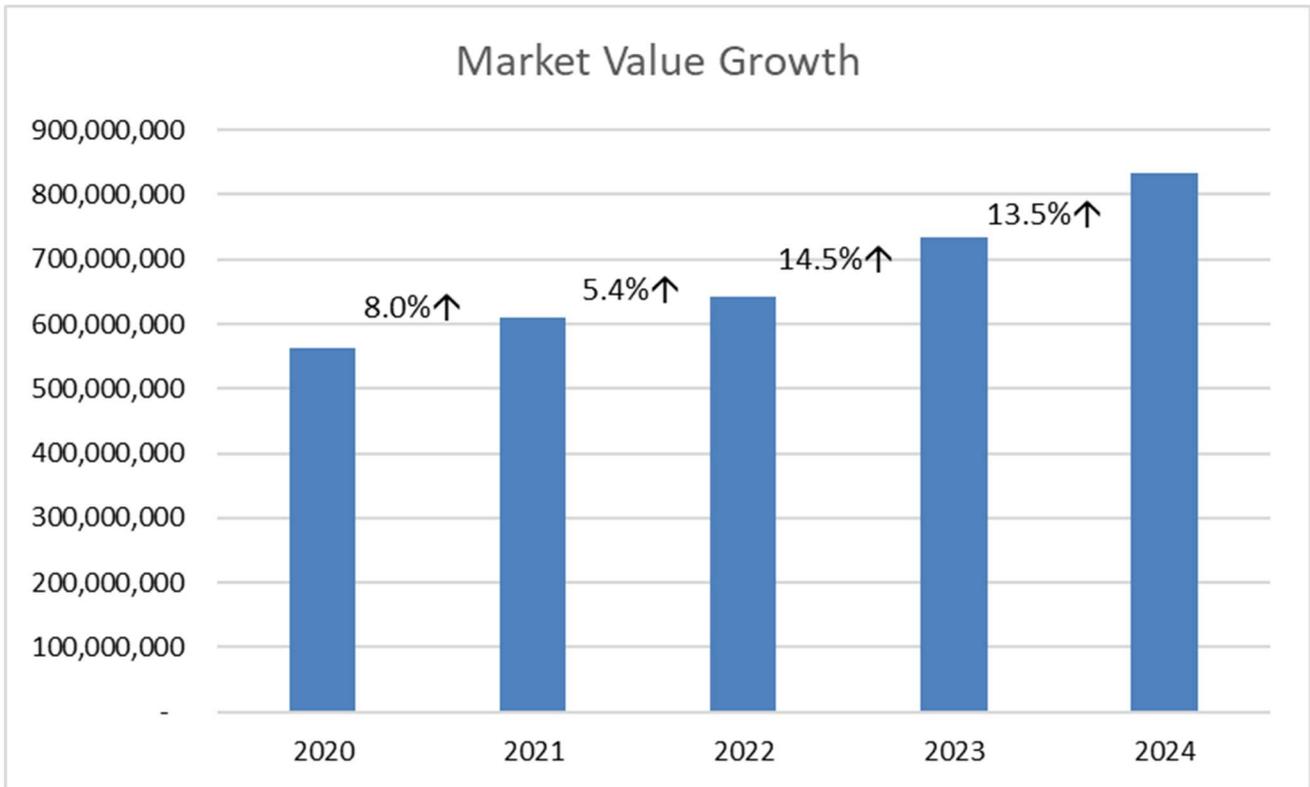


Sample Property Tax Notice Key

1. The taxpayer's name and mailing address.
2. The property's identification number.
3. The address of the property.
4. These are property classifications and the market values used to determine the property taxes on the property, as each appears in the records of the county at the time of printing. The taxable market value is the estimated market value, as determined by the assessor, less any exclusions or deferrals that apply to the property.
5. The percentage change between the taxes payable in the current year and the proposed taxes payable in the following year.
6. The address and telephone number for each taxing authority that taxpayers may call if they have questions related to the notice and an address where comments will be received by mail.
7. The actual tax for taxes payable in the current year in total and for each taxing authority.
8. The amount of property taxes each taxing authority proposes to collect for taxes payable the following year, in total and by taxing authority.
9. If the school district held a referendum at the November general election, and it was approved by the voters, the tax amount may be higher than shown on the notice.
10. The time and place of the regularly scheduled meeting, of each taxing authority, in which the budget and levy will be discussed, and the public is invited to speak at the meeting.

City's Taxable Market Value

The City's taxable market value continues to increase. Projected 2024 taxable market value has increased for the ninth consecutive year, showing approximately 13.5% growth between 2023 to 2024.



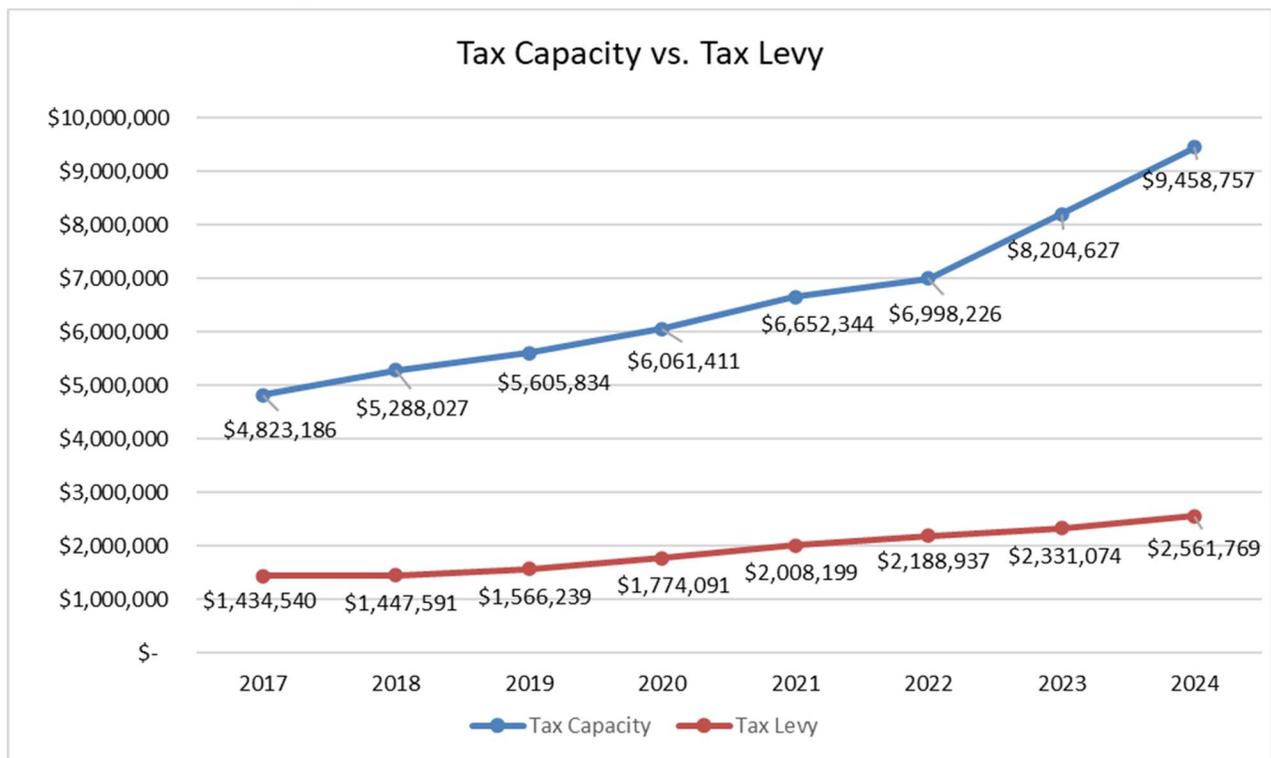
Note: 2024 Taxable Market Value is projected based on Hennepin County's Taxable Market Values report dated 08/18/2023.

City's Tax Capacity

The City's tax capacity, under current legislation, is used as the denominator to determine the property tax rate of a jurisdiction. All properties are divided into several classes: residential, commercial/industrial, farm, apartments, and personal property. An individual parcel's property tax capacity value is determined by applying various rules governing the class which that property is classified into the taxable market value of that property. The sum of all individual parcels tax capacities provides the overall City's tax capacity, which is then reduced by the City's contribution of tax capacity to the Fiscal Disparities Program and the tax capacity of the property values within active Tax Increment Financing (TIF) districts that are located within the City.

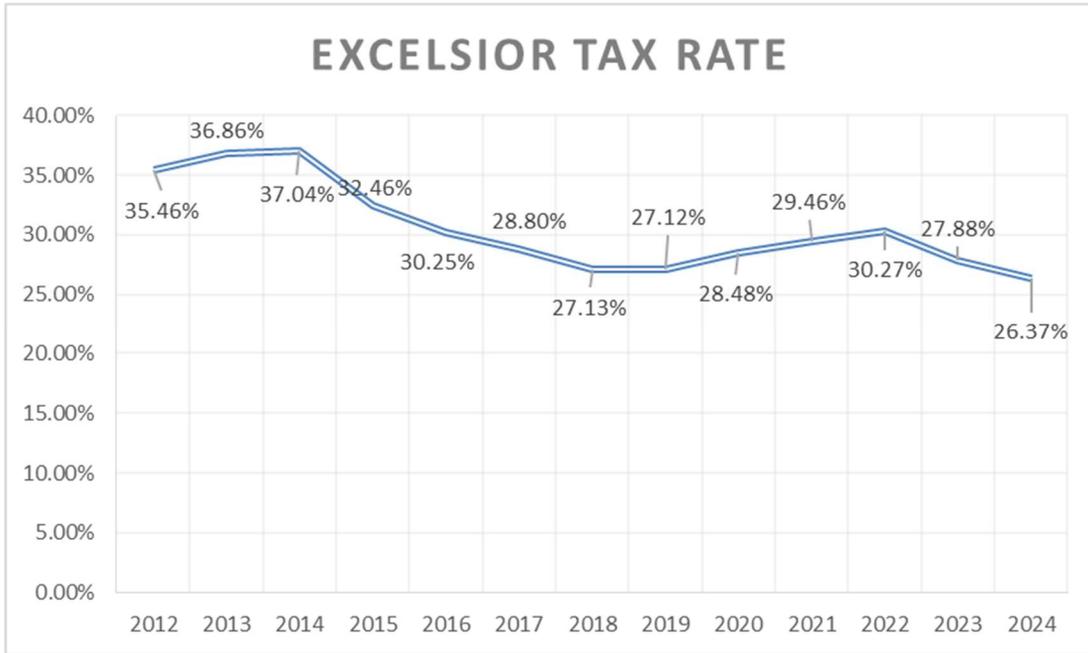
The City's proposed overall tax capacity used for calculating the property tax rate has increased approximately 15% over 2023 to \$9,458,757.

The graph below shows the increases in both the tax capacity (blue) and City levy (red) over the prior eight years, and further illustrates the relationship between the growth rates in the City's tax capacity and City's levy. During the period from 2017 through 2024 the City's taxable tax capacity increased \$4,635,601, or 96% while the City's levy only grew \$1,127,229, or 78%.



City Tax Rate

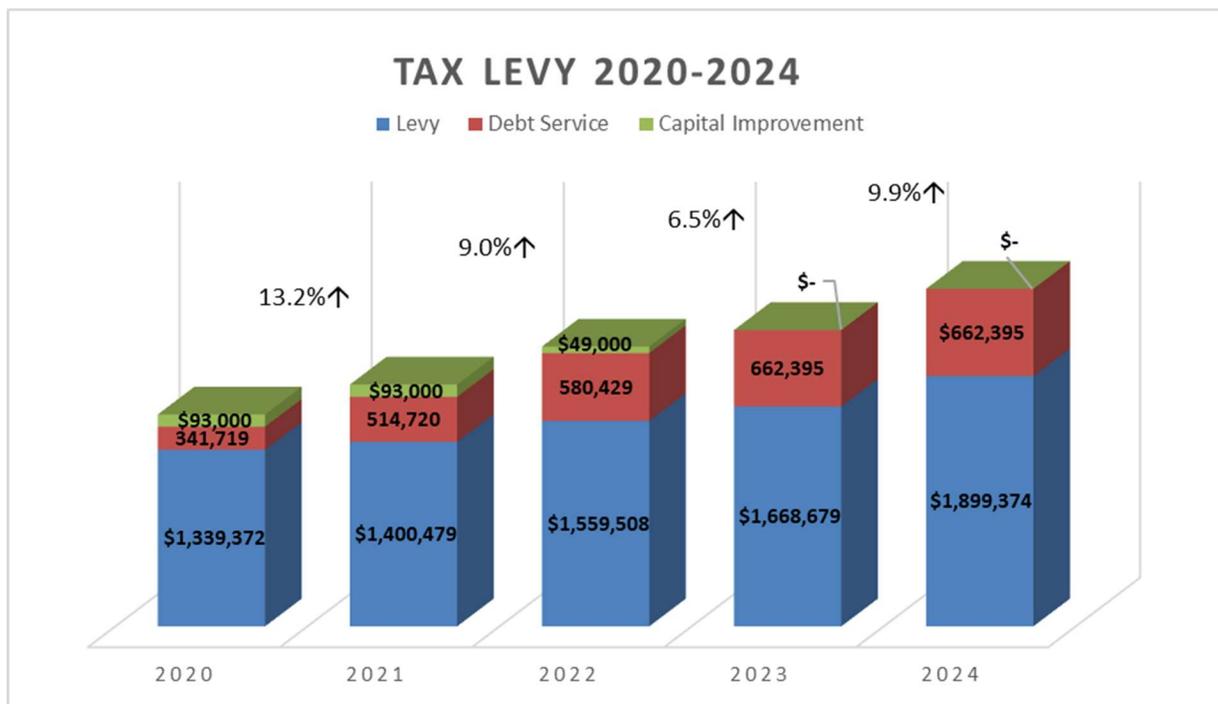
The City's twelve-year tax rate history is presented below. The City's tax rate has fluctuated from a high of 37.04% in 2014 to a new low of 26.37% in 2024. The tax rate will decrease from 27.88 in 2023 to 26.37% in 2024. With property values increasing, the City is able to raise the levy 9.90% while still decreasing the property tax rate. This increase will be spread over a larger tax base because of the property value increases.



General Fund Levy

The City of Excelsior relies on property tax revenue to support the City's general operations such as public safety, streets, parks, and other core general government services, as well as to service long-term debt issued to improve the City's aging streets infrastructure. In 2024, the City requires a General Revenue levy of \$1,899,374 to support the governmental activities described above and to ensure sufficient capital asset improvement and replacement reserves. The City also requires a Debt levy of \$662,395 to service the five outstanding bonds that were issued for infrastructure improvement projects.

The City's increase in the 2024 levy is 9.90% percent, or \$230,695 more than the 2023 levy. With property values also increasing, the increase in the levy doesn't result in an increase in the tax rate. The City will still ultimately collect approximately \$230,695 more tax dollars; however, it will be spread over a larger tax base.



Capital Improvement Levy

There is no Capital Improvement Levy for 2024.

Debt Service Levy

The City has debt service levies related to the General Obligation bonds issued for the 2010-2011 Street Reconstruction, the 2017 Street and Utility Improvement project the 2019 Street and Utility Improvement project, the 2020 Street and Utility Improvement project and the 2021 Street and Utility Improvement project.

In 2019, the City received a ratings upgrade from Standard and Poor's (S&P) to AAA the City has maintained that bond rating in 2023. The City's bond rating reflects Excelsior's strong economy, management, budgetary performance and flexibility, and liquidity. Excelsior shares this highest debt rating with less than thirty other Minnesota cities, and allows the City to obtain lower interest expense, resulting in less cost to the taxpayers. The City's debt levy remained stable in 2024 at \$662,395. The Debt Service portion of the levy is approximately 25.8% of the total 2024 levy.

Components of Property Tax Levy			
	2023	2024	\$ change
General Fund	\$ 1,668,679	\$ 1,899,374	\$ 230,695
Capital Improvement	\$ -	\$ -	\$ -
Total General Revenue	\$ 1,668,679	\$ 1,899,374	\$ 230,695
Debt Service			
2010A	\$ 100,000	\$ 100,000	\$ -
2017A	\$ 80,198	\$ 80,198	\$ -
2019A	\$ 152,486	\$ 152,486	\$ -
2020A	\$ 96,635	\$ 96,635	\$ -
2021A	\$ 233,076	\$ 233,076	\$ -
Total Debt Service	\$ 662,395	\$ 662,395	\$ -
Total Levy	\$ 2,331,074	\$ 2,561,769	\$ 230,695

Fiscal Disparities

The fiscal disparities program is a tax base sharing program where the taxing jurisdictions in the seven-county metro area contribute into an area-wide shared pool. Since 1971, forty percent of the growth in commercial and industrial property tax base has been contributed to this pool. The pool is redistributed to each taxing jurisdiction based on population and the value of the jurisdiction's property, relative to the value of the entire pool.

Fiscal Disparities, Continued

The City is a net contributor to the Fiscal Disparities program. In 2023, the City is projected to contribute \$963,470 worth of commercial/industrial tax capacity to the metro-area pool and receive \$54,683.

Local Government Aid

The City is not budgeting or assuming any Local Government Aid (LGA) will be disbursed to the City now or in the future. Previously, the City received substantial LGA in relation to the City's budget, but that ended in 2009. The City continues to explore additional revenue options and expense reductions to help offset levy increases and to fund capital improvements, since the City is no longer a recipient of LGA.

Summary of Significant Changes to the General Fund Budget

Revenues

Total General Fund revenues for 2024 are projected to be \$3,097,442. This is an increase of 8.13%, or \$233,005, more than the 2023 budgeted revenues. Most of this increase is due to increase in license and permit revenues and increased fine revenue.

Property Taxes - the 2024 budget includes a \$230,695 increase to the total operating levy, which includes \$140,500 for future debt levy.

Franchise Fees - the 2024 budget includes gas franchise fee revenues. These fees are collected by the utility companies and paid to the City. These fees will continue to be \$2.50 per account per month.

Licenses and Permits – this revenue category includes items such as alcoholic beverage licenses, special event permits, building permits and multiple dwelling licenses. The 2024 revenue is projected to increase approximately \$40,275, or 9.67% over 2023. Most of the revenue increase in this category is planned to come from increases in various building-type permits and parking permits.

Parking Revenues –the 2024 budget remains unchanged from 2023. Additional revenues from the 2023 parking meters will be used as follows: \$60,000 to transfer to the 2023 TIF bond fund, \$50,000 to cover the parking structure overrun costs, and \$40,000 to pay for the City lobbyist.

Fines and Forfeits – the fines and forfeiture revenue classification include revenue from municipal court fines, parking meter fines, animal control fines and a portion of the DWI forfeiture proceeds received by the South Lake Minnetonka Police Department. The City has contracted for additional code and parking enforcement in 2023 and 2024 which has been reflected in increased fine revenues.

Rents – this category consists of water tower antenna rental and kayak rental revenue sharing from Wai Nani. This revenue category was increased by \$3,200 for 2024.

Interest Earnings – the City is attempting to capitalize on the higher interest rates by investing more City funds to earn higher returns. Revenues from interest are budgeted \$6,000 higher than 2023.

Other Revenue - this revenue category includes various items such as insurance dividends, refunds and reimbursements, intergovernmental revenues, and Small Cities Assistance funds. This category has been increased based on a \$45,000 allocation from the state legislature for Small Cities Assistance and some other possible grant funds.

Transfers from Other Funds – the transfers from other funds budget will stay the same as 2023 with a \$200,000 transfer from the Docks Fund.

Expenditures

Total General Fund expenditures for 2024 are projected to be \$3,097,442 which is a 8.13% increase over 2023 or \$233,005.

Citywide Salary/Benefit/Payroll Related Expenses - the 2024 budget includes a wage increase of 3.00% for all City employees, plus some market rate adjustments to keep employees in line with area wages. Health insurance premiums decreased slightly with a new insurance provider and dental insurance premiums increased 7.00%. Total General Fund payroll increases account for \$51,420.

General Government – general government makes up approximately 30% of the General Fund budget. Departments included in general government are: City Council, City Manager/Clerk, Elections, Finance, Planning and Zoning, City Administration (City Hall building maintenance and general City contracts) and Heritage Preservation. Significant changes to the General Government function include increases for wages and benefits and professional services in City Administration for building rent for office space at 350 Highway 7.

Public Safety – the public safety category of expense includes contracted police, fire and building inspection services. For 2024 Public Safety expense items make up approximately 38% of the General Fund budget.

The South Lake Minnetonka Police Department (SLMPD) has set the 2024 budget at an increase over 2023 of \$30,280 or 3.7%.

The 2024 Excelsior Fire District (EFD) budget includes a total overall decrease of 7.45% or (\$20,766).

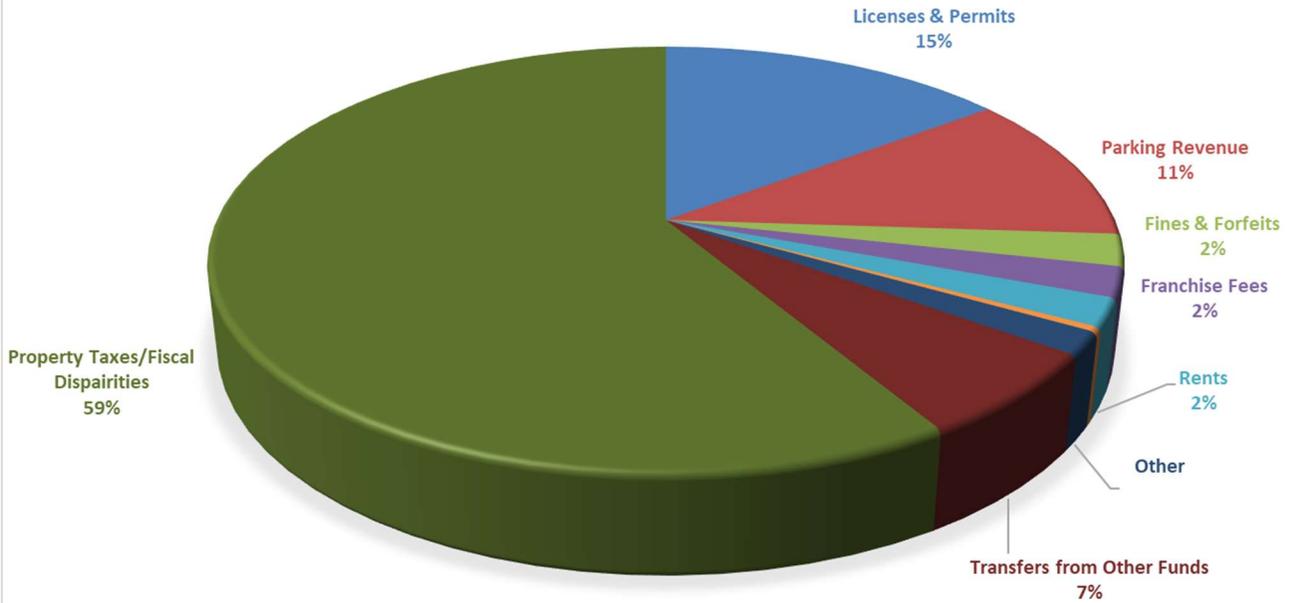
Building Inspection — budgeted expense for Building Inspection was increased \$10,000 for 2024 for additional inspection costs.

Engineering – the engineering budget was increased \$13,000 over 2023 due to additional engineering services projected in 2024.

Public Works – the public works expense category accounts for 14% of the General Fund budget and includes costs related to the maintenance of the City's streets as well as general engineering fees. The streets budget increased due to increased wages, and increased costs for supplies and materials, as well as professional services and tree care.

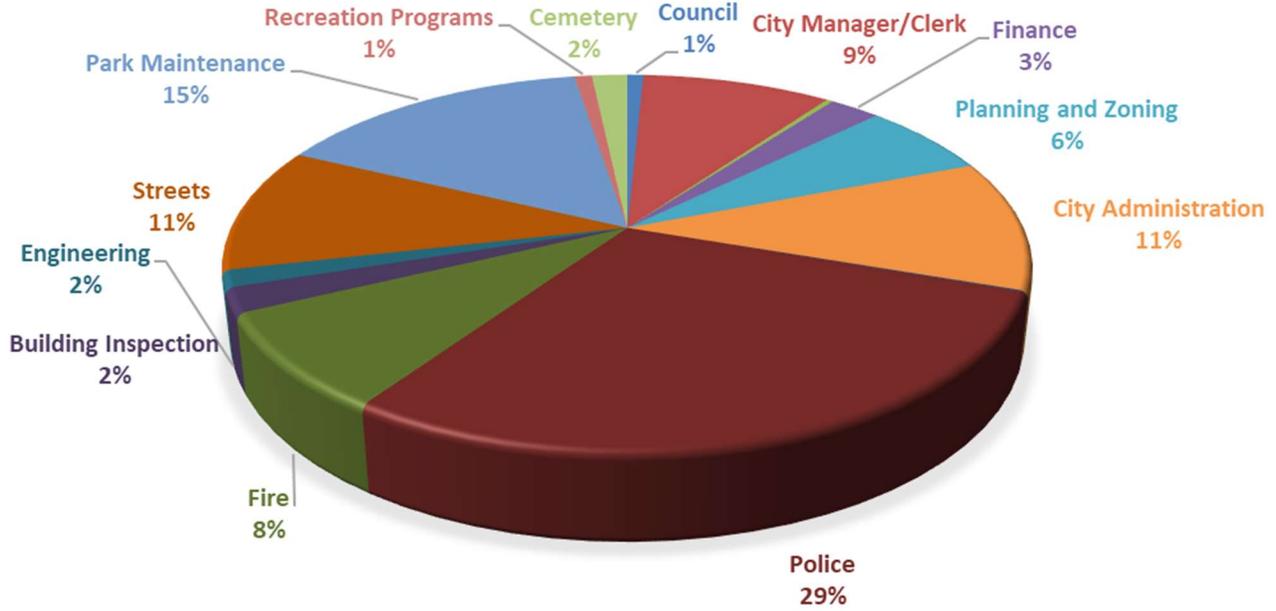
Culture and Recreation – park maintenance, recreation programs (lifeguards at the beach) and cemetery expenses are included in this category and account for 18% of the General Fund budget. The parks budget has increases include increased due to personnel costs and tree care, these funds are offset by the transfer from the Docks Fund.

GENERAL FUND REVENUE BY SOURCE



Revenues	2023 Budget	2024 Budget	\$ Chg vs. 2023	% Chg vs 2023
Licenses & Permits	\$ 416,660	\$ 456,935	\$ 40,275	9.67%
Parking Revenue	\$ 350,000	\$ 350,000	\$ -	0.00%
Fines & Forfeits	\$ 45,000	\$ 75,000	\$ 30,000	66.67%
Franchise Fees	\$ 70,750	\$ 70,750	\$ -	0.00%
Rents	\$ 62,500	\$ 65,700	\$ 3,200	5.12%
Interest and Dividends	\$ 5,000	\$ 11,000	\$ 6,000	120.00%
Other	\$ 5,000	\$ 53,000	\$ 48,000	960.00%
Transfers from Other Funds	\$ 200,000	\$ 200,000	\$ -	0.00%
Property Taxes/Fiscal Dispairities	\$ 1,709,527	\$ 1,815,057	\$ 105,530	6.17%
	\$ 2,864,437	\$ 3,097,442	\$ 233,005	8.13%

GENERAL FUND EXPENDITURES BY FUNCTION



Expenses	2023 Budget	2024 Budget	\$ Chg vs. 2023	% Chg vs 2023
Council	\$ 21,661	\$ 24,061	\$ 2,400	11.08%
City Manager/Clerk	\$ 270,004	\$ 282,512	\$ 12,508	4.63%
Elections	\$ 1,000	\$ 9,530	\$ 8,530	853.00%
Finance	\$ 79,838	\$ 75,840	\$ (3,998)	-5.01%
Planning and Zoning	\$ 184,536	\$ 197,405	\$ 12,869	6.97%
City Administration	\$ 323,538	\$ 348,538	\$ 25,000	7.73%
Heritage Preservation	\$ 2,800	\$ 2,800	\$ -	0.00%
Police	\$ 871,693	\$ 903,973	\$ 32,280	3.70%
Fire	\$ 278,640	\$ 257,874	\$ (20,766)	-7.45%
Building Inspection	\$ 55,000	\$ 65,000	\$ 10,000	18.18%
Engineering	\$ 32,000	\$ 45,000	\$ 13,000	40.63%
Streets	\$ 274,780	\$ 332,130	\$ 57,350	20.87%
Park Maintenance	\$ 407,005	\$ 474,165	\$ 67,160	16.50%
Recreation Programs	\$ 26,000	\$ 26,000	\$ -	0.00%
Cemetery	\$ 35,942	\$ 52,614	\$ 16,672	46.39%
	\$ 2,864,437	\$ 3,097,442	\$ 233,005	8.13%

**CITY OF EXCELSIOR
2024 PRELIMINARY BUDGET
General Fund Expenditures by Department**

	2022 <u>BUDGET</u>	2022 <u>ACTUAL</u>	2023 <u>Budget</u>	2023 <u>09.30.23</u>	2024 <u>Budget</u>	Dollar <u>Change</u>	Percent <u>Change</u>
GENERAL FUND							
COUNCIL							
Wages and Benefits	14,211	14,211	14,211	7,263	14,211	-	0%
Professional Services	1,000	1,020	500	3,068	1,800	1,300	260%
Education and Training	530	420	-	410	350	350	0%
Community Events and Support	5,000	7,432	6,950	7,700	7,700	750	11%
Total Council	20,741	23,083	21,661	18,441	24,061	2,400	11%
CITY MANAGER/CITY CLERK							
Wages and Benefits	247,167	233,478	263,404	185,454	262,502	(902)	0%
Education and Training	7,100	5,897	6,600	5,035	20,010	13,410	203%
Total City Manager/City Clerk	254,267	239,375	270,004	190,490	282,512	12,508	5%
ELECTIONS							
Election Judge Pay	3,000	2,627	-	-	4,306	4,306	0%
Operating Supplies	3,400	1,683	700	14	4,625	3,925	561%
Repairs and Maintenance	600	-	300	-	600	300	100%
Total Elections	7,000	4,310	1,000	14	9,531	8,531	853%
FINANCE							
Wages and Benefits	71,212	67,897	77,178	51,083	73,960	(3,218)	-4%
Professional Services	-	-	-	-	-	-	0%
Education and Training	1,460	1,828	2,660	978	1,880	(780)	-29%
Total Finance	72,672	69,725	79,838	52,061	75,840	(3,998)	-5%
PLANNING AND ZONING							
Wages and Benefits	93,668	93,381	170,836	90,155	188,905	18,069	11%
Professional Services	10,000	13,079	10,000	4,502	5,000	(5,000)	-50%
Education and Training	3,700	791	3,700	203	3,500	(200)	-5%
Total Planning and Zoning	108,268	107,251	184,536	94,860	197,405	12,869	7%
CITY ADMINISTRATION							
Operating Supplies	30,275	22,537	27,800	20,314	26,000	(1,800)	-6%
Professional Services	150,280	166,779	169,000	124,928	154,000	(15,000)	-9%
Utilities	67,600	47,207	62,700	29,077	27,600	(35,100)	-56%
Repair and Maintenance	12,000	11,605	13,500	9,082	10,000	(3,500)	-26%
Other Services and Charges	39,655	45,167	47,538	33,226	50,938	3,400	7%
Building Rent		0	0	60,749	80,000	80,000	0%
Capital Outlay	3,000	2,180	3,000	1,374	-	(3,000)	-100%
Total City Administration	302,810	295,475	323,538	278,750	348,538	25,000	8%
HERITAGE PRESERVATION							
Professional Services	2,800	19,819	2,800	6,525	2,800	-	0%
Total Heritage Preservation	2,800	19,819	2,800	6,525	2,800	-	0%
POLICE							
Contracted Services	803,678	802,020	871,693	702,351	903,973	32,280	4%
Debt Service	74,246	74,246	-	-	-	-	0%
Total Police	877,924	876,266	871,693	702,351	903,973	32,280	4%
FIRE CONTRACT							
Contracted Services	171,264	267,684	278,640	484,370	257,874	(20,766)	-7%
Debt Service	96,420	-	-	-	-	-	0%
Total Fire Contract	267,684	267,684	278,640	484,370	257,874	(20,766)	-7%

CITY OF EXCELSIOR
2024 PRELIMINARY BUDGET
General Fund Expenditures by Department

	2022 <u>ACTUAL</u>	2023 <u>BUDGET</u>	2023 <u>09.30.23</u>	2024 <u>Budget</u>	Dollar Change	Percent Change
<u>BUILDING INSPECTION</u>						
Professional Services	37,403	55,000	71,400	65,000	10,000	18%
<u>ENGINEERING</u>						
Professional Services	33,361	32,000	40,374	45,000	13,000	41%
<u>STREETS</u>						
Wages and Benefits	151,606	164,570	117,740	177,840	13,270	8%
Operating Supplies	40,071	64,700	62,874	76,700	12,000	19%
Professional Services	4,348	6,310	5,045	8,040	1,730	27%
Education and Training	569	1,000	423	850	(150)	-15%
Utilities	30,911	13,500	12,731	18,500	5,000	37%
Repair and Maintenance	8,454	9,700	11,600	10,200	500	5%
Tree Care	7,222	15,000	11,680	40,000	25,000	167%
Capital Outlay		-			-	0%
Total Streets	243,181	274,780	222,093	332,130	57,350	21%
<u>PARK MAINTENANCE</u>						
Wages and Benefits	186,784	309,225	197,271	331,655	22,430	7%
Operating Supplies	25,839	25,900	20,080	33,900	8,000	31%
Professional Services	25,166	28,630	24,834	29,750	1,120	4%
Education and Training	338	500	1,211	1,560	1,060	212%
Utilities	13,067	12,600	10,797	21,000	8,400	67%
Repair and Maintenance	12,723	10,150	32,744	11,300	1,150	11%
Tree Care	13,795	20,000	28,615	45,000	25,000	125%
Capital Outlay		-			-	0%
Total Park Maintenance	277,712	407,005	315,551	474,165	67,160	17%
<u>RECREATION</u>						
Lifeguards	-	25,000	-	25,000	-	0%
Concerts in the Park	390	1,000	442	1,000	-	0%
Concession Stand	-	-	-	-	-	0%
Total Recreation	390	26,000	442	26,000	-	0%
<u>CEMETERY</u>						
Wages and Benefits	26,848	31,542	21,862	33,314	1,772	6%
Operating Supplies	1,541	2,600	1,911	2,600	-	0%
Professional Services	980	1,800	2,803	4,200	2,400	133%
Tree Care				12,500	12,500	0%
Capital Outlay		-	-	-	-	0%
Total Cemetery	29,369	35,942	26,575	52,614	16,672	46%
TOTAL GENERAL FUND	2,524,405	2,864,437	2,504,296	3,097,442	233,005	8.13%

Special Revenue Funds

Parking Lot Maintenance Fund

The Parking Lot Maintenance fund covers the costs of maintenance for the City’s two public parking lots. Fees from local businesses for Parking Lot Maintenance are received in this fund. The largest expense for 2024 is the balance of the Walker Parking Study. The structure of this fund will change with the addition of the new parking ramp and the results of the parking study. An increase in parking lot maintenance fees is projected due to increased costs to maintain the parking lots.

CITY OF EXCELSIOR 2024 BUDGET Parking Lot Maintenance Fund

	<u>2021 ACTUAL</u>	<u>2022 ACTUAL</u>	<u>2023 BUDGET</u>	<u>2023 YTD 09/30/23</u>	<u>2024 ADOPTED</u>	Percent Change	Dollar Change
Revenue							
Charges for Services	18,384	107,063	60,000	67,600	75,083	25.14%	15,083
Other Revenue	-	-	-	-	-		-
	<u>18,133</u>	<u>107,063</u>	<u>60,000</u>	<u>67,600</u>	<u>75,083</u>	25.14%	15,083
Expenses							
Personnel	21,945	23,152	26,125	17,967	27,228	4.22%	1,103
Supplies	232	250	3,800	1,135	2,000	-47.37%	(1,800)
Other Charges & Services	3,913	3,650	1,920	34,918	31,809	1556.70%	29,889
	<u>26,090</u>	<u>27,052</u>	<u>31,845</u>	<u>54,020</u>	<u>61,036</u>	91.67%	29,191
Change in Net Position	(7,959)	80,011	28,155	13,580	14,047		
Beginning Fund Balance	\$ 43,981	\$ 36,022	\$ 75,398		\$ 103,553		
Ending Fund Balance	\$ 36,022	\$ 116,033	\$ 103,553		\$ 117,600		



The Commons—Sales Tax Improvements Fund

The City of Excelsior was granted approval for a local 0.5% sales tax in 2019. The sales tax receipts must only be used on capital improvements that are included in The Commons Master Park Plan with a maximum collection of \$7 million. These revenues began being received in November of 2019 and all sales tax receipts will remain segregated in this fund. These funds were used to construct the pavilion in 2021, and in 2022, the City bonded against the remaining \$5.5 million dollars. Those funds were used to construct the plaza and Oak Noll project.

CITY OF EXCELSIOR 2024 BUDGET The Commons--Sales Tax Improvements Fund							
	2021 ACTUAL	2022 ACTUAL	2023 BUDGET	2023 YTD 9/30/2023	2024 BUDGET	Percent Change	Dollar Change
REVENUE							
SALES TAX RECEIPTS	806,302	1,074,921	750,000	702,185	750,000	0.00%	-
INTEREST EARNINGS	(2,923)	24,009	2,000	-	2,000	0.00%	-
PROCEEDS-GEN OBLIGATION BOND		5,586,914					
	<u>803,379</u>	<u>6,685,844</u>	<u>752,000</u>	<u>702,185</u>	<u>752,000</u>	0.00%	-
EXPENSE							
	2021 ACTUAL	2022 ACTUAL	2023 BUDGET	2023 YTD 09.30.23	2024 BUDGET		
PROFESSIONAL SERVICES	-	2,215,326	1,700,000	1,734,738	1,500,000	-11.76%	(200,000)
ENGINEERING FEES	-	79,050	100,000	29,399	100,000	0.00%	-
ADMINISTRATIVE SERVICES	77,797	-	-	-	-	0.00%	-
CAPITAL OUTLAY	1,004,696	18,756	-	2,719	-	0.00%	-
OPERATING TRANSFERS		113,107		700,000	635,000	0.00%	635,000
TOTAL	<u>1,082,493</u>	<u>2,426,239</u>	<u>1,800,000</u>	<u>2,466,856</u>	<u>2,235,000</u>	24.17%	435,000
NET CHANGE IN FUND BALANCE	(279,114)	4,259,605	(1,048,000)	(1,764,671)	(1,483,000)		
BEGINNING FUND BALANCE	757,297	478,183	4,737,788	3,689,788	1,925,117		
ENDING FUND BALANCE	478,183	4,737,788	3,689,788	1,925,117	442,117		



Debt Service Funds

2010A G.O. Bonds

The City has a fund to account for the street portion of the 2010A General Obligation Improvement Bonds which were used to fund the 2010 and 2011 Street Reconstruction Projects. These bonds are being paid back through special assessments and levied taxes.

REVENUE	2021	2022	2023	2023	2024
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>YTD 09/30/23</u>	<u>BUDGET</u>
CURRENT AD VALOREM TAXES	100,000	123,123	100,000	50,000	100,000
FEDERAL GRANTS AND AID (BAB INTEREST)	13,304	14,011	7,500	11,286	10,000
SPECIAL ASSESS REC - DEFERRED	7,071	6,329	10,000	2,825	3,000
SPECIAL ASSESS REC - DELINQUENT	-	-	-	91	-
SPECIAL ASSESS REC - PREPAYS	-	257	-	-	-
INTEREST EARNINGS	(201)	-	800	257	500
TRANSFER FROM OTHER FUNDS	-	-	-	-	-
	<u>120,174</u>	<u>143,721</u>	<u>118,300</u>	<u>64,460</u>	<u>113,500</u>
EXPENSE	2021	2022	2023	2023	2024
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>YTD 09.30.23</u>	<u>BUDGET</u>
DEBT SERVICE PRINCIPAL	98,518	101,110	106,296	106,296	108,888
BOND INTEREST	28,738	22,012	17,731	17,731	13,159
FISCAL AGENT'S FEES	1,100	-	1,000	-	1,000
OPERATING TRANSFERS	-	-	-	-	-
TOTAL	<u>128,356</u>	<u>123,123</u>	<u>125,027</u>	<u>124,027</u>	<u>123,047</u>
NET CHANGE IN FUND BALANCE	(8,182)	20,598	(6,727)	-	(9,547)
BEGINNING FUND BALANCE	46,074	37,892	58,490	-	51,763
ENDING FUND BLANCE	37,892	58,490	51,763	-	42,216

2017A G.O. Bonds

The City has a fund to account for the street portion of the 2017A General Obligation Improvement Bonds which were used to fund the 2017 Street and Utility Improvement Project. These bonds are being paid back through special assessments and levied taxes.

REVENUE	2021	2022	2023	2023	2024
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>YTD 09/30/23</u>	<u>BUDGET</u>
CURRENT AD VALOREM TAXES	76,089	118,613	80,198	40,099	80,198
SPECIAL ASSESS REC - CURRENT	42,553	42,507	-	18,256	40,000
SPECIAL ASSESS REC - DELINQUENT	648			328	
SPECIAL ASSESS REC - PREPAYS	18,875	613	45,000		
INTEREST EARNINGS	(854)	800	800		
TRANSFER FROM OTHER FUNDS	-				
	137,312	162,533	125,998	58,683	120,198
EXPENSE	2021	2022	2023	2023	2024
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>YTD 09/30/23</u>	<u>BUDGET</u>
DEBT SERVICE PRINCIPAL	85,000	85,000	90,000	90,250	90,000
BOND INTEREST	37,612	33,612	30,988	30,988	28,288
FISCAL AGENT'S FEES	-	1,800			
OPERATING TRANSFERS	-				
TOTAL	122,612	120,412	120,988	121,238	118,288
NET CHANGE IN FUND BALANCE	14,700	42,121	5,010		1,910
BEGINNING FUND BALANCE	193,001	207,701	249,822		254,832
ENDING FUND BLANCE	207,701	249,822	254,832		256,742

2019A G.O. Bonds

The City has a fund to account for the street portion of the 2019A General Obligation Improvement Bonds which were used to fund the 2019 Street and Utility Improvement Project. These bonds are being paid back through special assessments and levied taxes.

REVENUE	2021	2022	2023	2023	2024
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>YTD 09/30/23</u>	<u>BUDGET</u>
CURRENT AD VALOREM TAXES	164,898	170,841	152,486	76,243	152,486
SPECIAL ASSESS REC - CURRENT	16,690	13,134	-	6,549	12,000
SPECIAL ASSESS REC - DELINQUENT	-	-	-	-	-
SPECIAL ASSESS REC - PREPAYS	34,809	3,400	15,000	5,100	-
INTEREST EARNINGS	(929)	-	-	-	-
TRANSFER FROM OTHER FUNDS	-	-	-	-	-
	215,468	187,375	167,486	87,892	164,486
EXPENSE	2021	2022	2023	2023	2024
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>YTD 09/30/23</u>	<u>BUDGET</u>
DEBT SERVICE PRINCIPAL	45,000	95,000	95,000	95,000	100,000
BOND INTEREST	79,483	75,840	71,090	71,090	66,215
FISCAL AGENT'S FEES	-	-	-	550	550
OPERATING TRANSFERS	-	-	-	-	-
TOTAL	124,483	170,840	166,090	166,640	166,765
NET CHANGE IN FUND BALANCE	90,985	16,535	1,396		(2,279)
BEGINNING FUND BALANCE	148,434	239,418	255,953		257,349
ENDING FUND BLANCE	239,418	255,953	257,349		255,070

2020A G.O. Bonds

The City has a fund to account for the street portion of the 2020A General Obligation Improvement Bonds which were used to fund the 2020 Street and Utility Improvement Project. These bonds are being paid back through special assessments and levied taxes.

REVENUE	2021	2022	2023	2023	2024
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>YTD 09/30/23</u>	<u>BUDGET</u>
CURRENT AD VALOREM TAXES	89,040	81,948	96,635	48,318	96,635
SPECIAL ASSESS REC - CURRENT	-	-	-	5,869	6,000
SPECIAL ASSESS REC - DELINQUENT	-	-	-	313	-
SPECIAL ASSESS REC - PREPAYS	-	-	-	3,438	-
INTEREST EARNINGS	(113)	-	-	-	-
TRANSFER FROM OTHER FUNDS	-	-	-	-	-
	88,927	81,948	96,635	57,937	102,635
EXPENSE	2021	2022	2023	2023	2024
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>YTD 09/30/23</u>	<u>BUDGET</u>
DEBT SERVICE PRINCIPAL	-	45,000	55,000	55,000	55,000
BOND INTEREST	41,458	38,900	36,900	36,900	34,700
FISCAL AGENT'S FEES	-	1,000	1,000	500	500
OPERATING TRANSFERS	-	-	-	-	-
TOTAL	41,458	84,900	92,900	92,400	90,200
NET CHANGE IN FUND BALANCE	47,469	(2,952)	3,735		12,435
BEGINNING FUND BALANCE	-	47,469	44,517		48,252
ENDING FUND BLANCE	47,469	44,517	48,252		60,687

2021A G.O. Bonds

The City has a fund to account for the street portion of the 2021A General Obligation Improvement Bonds which were used to fund the 2021 Street and Utility Improvement Project, Water Street Project and East Parking Lot Project. These bonds are being paid back through special assessments and levied taxes.

REVENUE	2021	2022	2023	2023	2024
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>YTD 09/30/23</u>	<u>BUDGET</u>
CURRENT AD VALOREM TAXES	88,532	83,952	233,076	116,538	233,076
SPECIAL ASSESS REC - CURRENT	-				10,000
SPECIAL ASSESS REC - DELINQUENT	-				
SPECIAL ASSESS REC - PREPAYS	7,640	12,505	-	84,216	
INTEREST EARNINGS	(230)				
TRANSFER FROM OTHER FUNDS	-				
	95,942	96,457	233,076	200,754	243,076
EXPENSE					
	2021	2022	2023	2023	2024
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>YTD 09/30/23</u>	<u>BUDGET</u>
DEBT SERVICE PRINCIPAL	-		120,000	120,000	115,000
BOND INTEREST	-	108,757	110,455	110,455	80,995
FISCAL AGENT'S FEES	-			500	500
OPERATING TRANSFERS	-				
TOTAL	-	108,757	230,455	230,955	196,495
NET INCOME (LOSS)	95,942	(12,300)	2,621		46,581
BEGINNING FUND BALANCE	-	95,942	83,642		86,263
ENDING FUND BLANCE	95,942	83,642	86,263		132,844

2023A G.O. TIF Bonds

The City has a fund to account for the parking structure at 339 Third Street. These bonds are being paid back through tax increment financing and parking revenues.

REVENUE	2021	2022	2023	2023	2024
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>YTD 09/30/23</u>	<u>BUDGET</u>
Tax Increments					
CURRENT AD VALOREM TAXES					
SPECIAL ASSESS REC - DEFERRED					
SPECIAL ASSESS REC - DELINQUENT					
SPECIAL ASSESS REC - PREPAYS					
INTEREST EARNINGS					
TRANSFER FROM OTHER FUNDS			373,813		
	-	-	373,813	-	-
EXPENSE					
	2021	2022	2023	2023	2024
	<u>ACTUAL</u>	<u>ACTUAL</u>	<u>BUDGET</u>	<u>YTD 09/30/23</u>	<u>BUDGET</u>
DEBT SERVICE PRINCIPAL					
BOND INTEREST					279,562
FISCAL AGENT'S FEES				850	
OPERATING TRANSFERS					
TOTAL	-	-	-	850	279,562
NET INCOME (LOSS)	-	-	373,813		(279,562)
BEGINNING FUND BALANCE	-	-	-		373,813
ENDING FUND BLANCE	-	-	373,813		94,251

Capital Project Funds

The City of Excelsior has three capital project funds including the Park Improvement Fund, Tax Increment Financing District (TIF) District 2-1 and the Capital Improvement Fund.

Park Improvement Fund

This fund is designated to set aside funding for park improvements such as playground equipment and upgrades to the City's parks. The fund's main source of revenue are transfers from other funds, park dedication fees, and Paradise Charter winter storage fees. This fund also receives 10% of the proceeds from the Minnetonka Youth Hockey Association's pull tab operations located at Haskell's and from the Excelsior Lake Minnetonka Rotary Club's pull tab operations at Maynard's. The Park Capital Fund will also contribute \$34,000 to the General Fund from potential revenues received from the Concerts in the Commons to cover a seasonal employee to water and weed in the City's parks.

REVENUE	2021 <u>ACTUAL</u>	2022 <u>ACTUAL</u>	2023 <u>BUDGET</u>	2023 <u>YTD 09/30/23</u>	2024 <u>BUDGET</u>
GRANT REVENUE					
PARK DEDICATION FEE	172,000			10,920	73,500
INTEREST EARNINGS	(2,695)	(22,962)			
CONTRIBUTIONS AND DONATIONS		103,800		40,557	34,000
WINTER CHARTER BOAT LEASE		6,048	18,144	12,096	20,436
CHARITABLE GAMBLING DONATIONS	22,035	23,049	15,000	13,973	15,000
TRANSFER FROM OTHER FUND	100,000	113,107			
TOTAL	291,340	223,042	33,144	77,546	142,936
EXPENSE	2021 <u>ACTUAL</u>	2022 <u>ACTUAL</u>	2023 <u>BUDGET</u>	2023 <u>YTD 09/30/23</u>	2024 <u>BUDGET</u>
PROFESSIONAL SERVICES	203,495	23,300		9,473	
ENGINEERING FEES		125		255	
PROFESSIONAL SERVICES-OTHER		9,950			
SHADE TREES/TREE CARE					20,000
IMPROVEMENTS OTHER THAN BLDGS		4,796	25,000	50,767	295,500
IMPROVEMENTS - PLAYGROUND EQUIP	-				
IMPROVEMENTS - CHARITABLE GAMBLING	-				
TRANSFERS TO OTHER FUNDS	-				34,000
TOTAL	203,495	38,170	25,000	60,495	349,500
NET INCOME (LOSS)	87,845	184,872	8,144	17,051	(206,564)
BEGINNING FUND BALANCE	505,733	593,578	778,450		786,594
ENDING FUND BLANCE	593,578	778,450	786,594		580,030
APPROVED FOR 2023					76,346
COMMITTED FOR PLAYGROUND					3,926
COMMITTED FOR COMMONS					138,752
ENDING UNDEDICATED FUND BALANCE					361,006

2023 Approved Park Projects

Benches for Trail Garden	\$4,600
Tree Removal/Replacement-one time extraordinary tree	\$20,000
Park Maintenance Vehicle	\$18,000
Fertilizer Machine	\$15,000
WSB Cemetery Management	\$18,746
Total	\$76,346

TIF District 2-1 Fund

The City of Excelsior certified TIF District 2-1, for The Waters Assisted Living project at 723 Water Street in 2018 and the fund began receiving increment in 2020. Revenues from this fund come from TIF increment which is received through the City's property tax settlements. Ninety-seven percent of this revenue is turned over to the developer to cover the costs of the improvements made to the parcel, as outlined in the TIF agreement. The remaining three percent remains with the City to cover administrative expenses associated with the TIF district.

REVENUE	2021 ACTUAL	2022 ACTUAL	2023 BUDGET	2023 YTD 09/30/23	2024 BUDGET
TIF REVENUE PROJECT #1-2	208,329	211,404	208,329	102,095	209,000
INTEREST EARNINGS	(521)	-	-		
TRANSFER FROM GENERAL FUND		-	-		
TOTAL	207,808	211,404	208,329	102,095	209,000
EXPENSE	2021 ACTUAL	2022 ACTUAL	2023 BUDGET	2023 YTD 09/30/23	2024 BUDGET
PROFESSIONAL SERVICES	-	-	-		
ADMINISTRATIVE SERVICES		3,287	3,300	3,300	3,300
PRINTING & PUBLISHING		-	-		
MISCELLANEOUS		-	-		
CAPITAL OUTLAY		-	-		
OPERATING TRANSFERS	202,444	203,936	202,079	99,032	205,000
TOTAL	202,444	207,223	205,379	102,332	208,300
NET INCOME (LOSS)	5,364	4,181	2,950	(237)	700
BEGINNING FUND BALANCE	6,148	11,512	15,693		18,643
ENDING FUND BLANCE	11,512	15,693	18,643		19,343

Capital Improvement Fund

This fund accounts for all non-park related major capital projects that occur within the City.

The City's Capital Improvement Fund budget incorporates expenditure estimates for equipment and minor projects related the park and public works departments of the General Fund. The sale of 106 Center Street is anticipated to happen sometime in 2024.

CODE	REVENUE	2021 ACTUAL	2022 ACTUAL	2023 BUDGET	2023 YTD 09/30/23	2024 BUDGET
420-31010	CURRENT AD VALOREM	93,000	49,000	-		
420-33610	COUNTY GRANTS AND AID	63,472		-		
420-33161	ARPA	-	-	-		
420-34935	PARKING IMPACT FEE	-	66,000	26,000	35,710	36,000
420-36101	SPECIAL ASSESSMENTS - CURRENT	16,128	28,447	10,000	12,778	10,000
420-36102	SPECIAL ASSESSMENTS - DELINQUENT	13,307		5,000	269	-
420-36103	SPECIAL ASSESSMENTS - PREPAYS	5,590	-	10,000	3,487	5,000
420-36200	MISCELLANEOUS REVENUE	14,472	90,260	-		100,000
420-36210	INTEREST EARNINGS	(7,530)		5,000		
420-36228	REFUNDS & REIMBURSEMENTS	2,140		2,000	331	
420-39203	TRANSFER FROM OTHER FUND	-	305,681		435,675	100,000
420-36222	RENT - FIRE HALL	28,122	-	-	2,686	-
420-36223	SALE 106 CENTER STREET	-	-	-	-	1,275,000
420-36225	SALE 810 EXCELSIOR BLVD	12,286	993,495	-		
420-39310	PROCEEDS-GEN OBLIGATION BONDS	4,030,000				
420-39320	PREMIUMS ON BONDS SOLD	362,371				
	TOTAL	4,633,358	1,532,883	58,000	490,937	1,526,000
CODE	EXPENSE	2021 ACTUAL	2022 ACTUAL	2023 BUDGET	2023 YTD 09/30/23	2024 BUDGET
300	PROFESSIONAL SERVICES	50,690	22,003	30,000	1,408,952	200,000
303	ENGINEERING FEES	778,004	-	100,000	86,003	100,000
500	CAPITAL OUTLAY	3,353,904	2,114,514	462,700	242,246	
520	BUILDINGS AND STRUCTURES	-	-	-	-	-
530	IMPROVEMENTS OTHER THAN BUILDINGS	10,355	-			
580	OTHER EQUIPMENT (STREETS & PARKS)	19,349	-		471,337	184,500
625	BOND ISSUANCE COSTS	86,530				
	TOTAL	4,323,749	2,136,517	592,700	2,208,538	484,500
	NET INCOME (LOSS)	309,609	(603,634)	(534,700)	(1,717,601)	1,041,500
	BEGINNING FUND BALANCE	3,198,392	3,508,000	3,094,085	2,559,385	841,784
	ENDING FUND BLANCE	3,508,000	2,904,366	2,559,385	841,784	1,883,284

2024 Projects

Professional Services	200,000	Estimated costs for the 339 Third Street and City Hall Projects
Engineering Fees	100,000	Estimated costs for the 339 Third Street and City Hall Projects
Other Equipment (Streets)	184,500	Pickup \$50,000 Pre-Wetting Equipment \$10,000 Tree Removal and Replanting \$10,000 Skid Steer Purchase \$42,500 Street Sweeper lease \$30,000 Sidewalk Repairs/Replacement \$30,000 Minor Equipment/Projects \$19,000

Enterprise Funds

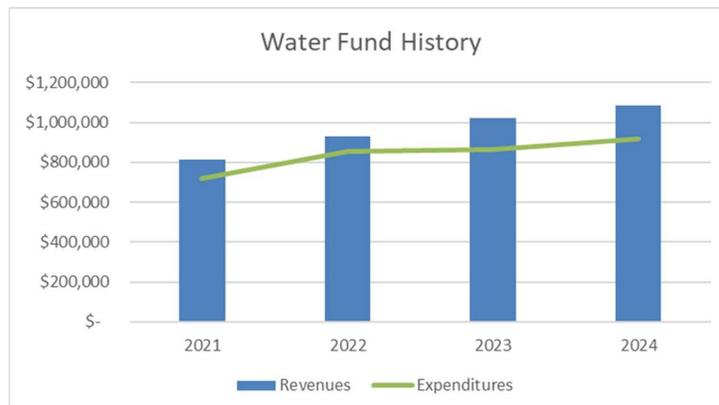
The City of Excelsior operates five enterprise funds including the Water Fund, Sewer Fund, Surface Water Management Fund, Street Lighting Fund, and the Docks Fund (leased, public, and residential docks).

Water Fund

The City's Water Fund accounts for activities associated with the distribution of City water. Revenues primarily come from charges for services to the residents who utilize City water. For 2024, there is a budgeted increase to the rates charged for water usage of \$0.62 per 1,000 gallons of water, plus \$4.27 increase in the water base charge per quarter, resulting in an estimated \$54.28 annual increase in water charges for an average residential account.

Some of the minor projects include continuing with the water meter replacement program, hydrant replacement and auto flushers, purchase of a skid steer, mixer for the water tower and cleaning the tower. Also, upgrades to the water treatment plant are anticipated to start in 2024. Some of those costs may be offset by Federal appropriation funds.

CITY OF EXCELSIOR 2024 BUDGET Water Fund							
	2021 ACTUAL	2022 ACTUAL	2023 BUDGET	2023 YTD 09/30/23	2024 ADOPTED	Percent Change	Dollar Change
Revenue							
Charges for Services	806,634	905,838	1,004,688	649,731	1,074,500	6.95%	69,812
Other Revenue	10,933	56,454	9,000	10,688	10,000	11.11%	1,000
Transfer from Other Fund	-	-	-	-	-	0.00%	-
	<u>813,008</u>	<u>931,158</u>	<u>1,021,688</u>	<u>660,419</u>	<u>1,084,500</u>	106.15%	62,812
Expenses							
Personnel	160,111	197,198	231,514	173,686	220,954	-4.56%	(10,560)
Supplies	61,293	62,438	68,800	50,470	72,500	5.38%	3,700
Other Charges & Services	368,098	248,962	227,300	211,134	260,697	14.69%	33,397
Property Casualty Insurance	-	6,024	7,000	6,829	7,512	7.32%	512
Depreciation	-	224,290	200,000	-	225,000	12.50%	25,000
Debt Service/Issuance Costs	131,172	115,194	129,577	125,953	116,571	89.96%	(13,006)
	<u>720,673</u>	<u>854,106</u>	<u>864,191</u>	<u>568,072</u>	<u>903,234</u>	4.52%	39,043
Change in Net Position	92,335	77,052	157,497	92,347	181,266		
Beginning Net Position	2,818,701	2,911,036	2,988,088	3,145,585	3,145,585		
Ending Net Position	<u>2,911,036</u>	<u>2,988,088</u>	<u>3,145,585</u>	<u>3,145,585</u>	<u>2,701,096</u>		
Non-Expensed Cash Transactions							
Capital Outlay-Water Treatment Plant	1,979,770	124,171	288,000	288,000	320,000		
Debt-Service Principal	304,445	263,444	319,118	319,118	305,755		
	<u>2,284,215</u>	<u>387,615</u>	<u>607,118</u>	<u>607,118</u>	<u>625,755</u>		
Fund Cash Position at Year End	1,607,280	1,044,603	1,202,100	1,202,100	1,383,366		



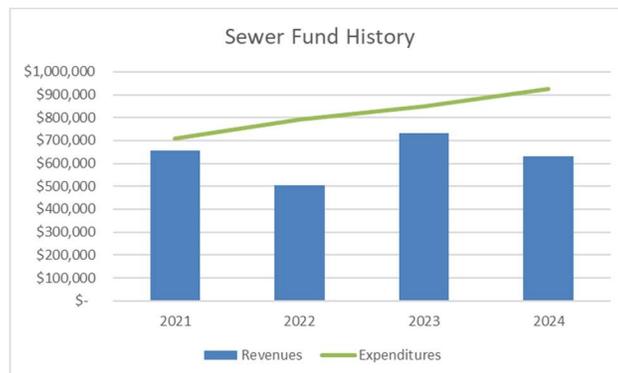
Sewer Fund

Properties within the City limits of Excelsior have sewer service through the City and are charged for those services. Excelsior also serves parts of Shorewood and Greenwood’s wastewater through the City’s sanitary sewer system. Both cities are charged based on their volume of sewer that passes through Excelsior’s system. The revenue for sewer services and expenses associated with the collection of the City’s wastewater are recognized in the City’s Sewer Fund. The Metropolitan Council collects and treats all of the City’s wastewater. The Sewer Fund pays for upgrades and maintenance of the City’s six sanitary sewer lift stations.

For 2024 there is a budgeted increase to the rates charged for sewer usage of \$0.76 per 1,000 gallons of water, plus \$2.82 increase in the sewer base charge per quarter, resulting in an estimated \$56.88 annual increase in sewer charges for an average residential account.

There are no major capital improvement projects scheduled for the sewer fund in 2024. Some of the minor projects include replacing the 1974 sewer generator, Third Avenue lift station upgrades and replacing the control panel at the park lift station.

CITY OF EXCELSIOR 2024 BUDGET Sewer Fund							
	2021 ACTUAL	2022 Actual	2023 BUDGET	2023 YTD 09/30/23	2024 REQUESTED	Percent Change	Dollar Change
Revenue							
Charges for Services	649,922	519,664	722,697	484,440	612,000	-15.32%	(110,697)
Other Revenue	148	1,520	3,000	74,978	19,300	643.33%	16,300
Capital Contributions	13,646						-
	<u>657,506</u>	<u>503,421</u>	<u>733,197</u>	<u>559,418</u>	<u>631,300</u>	86.10%	(101,897)
Expenses							
Personnel	172,327	215,535	240,835	186,254	244,778	1.64%	3,943
Supplies	21,180	8,939	10,400	12,710	13,600	30.77%	3,200
Other Charges & Services	419,628	312,094	381,255	402,977	425,395	11.58%	44,139
Property Casualty Insurance		5,098	5,700	5,779	6,357	11.52%	657
Depreciation		153,281	120,000	-	150,000	25.00%	30,000
Debt Service/Issuance Costs	93,930	96,107	92,729	92,429	85,181	-8.14%	(7,548)
	<u>707,065</u>	<u>791,054</u>	<u>850,919</u>	<u>700,148</u>	<u>925,311</u>	8.74%	74,391
Change in Net Position	(49,559)	(287,633)	(117,722)	(140,730)	(294,011)		
Beginning Net Position	3,043,103	2,993,545	2,705,912		2,588,189		
Ending Net Position	<u>2,993,545</u>	<u>2,705,912</u>	<u>2,588,189</u>		<u>2,294,179</u>		
Non-Expensed Cash Transactions							
Capital Outlay-PMP	1,700,161	632,150	305,500	305,500	-		
Debt-Service Principal	80,998	117,708	165,129	165,129	166,840		
	<u>1,781,159</u>	<u>749,858</u>	<u>470,629</u>	<u>470,629</u>	<u>166,840</u>		
Fund Cash Position at Year End	1,882,337	1,182,060	1,064,338		923,607		



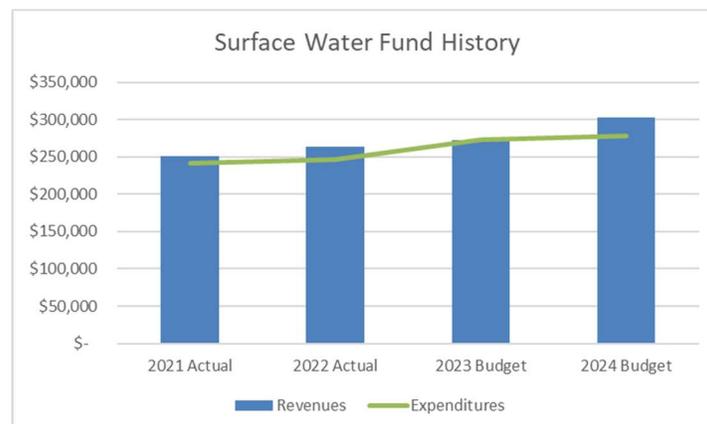
Surface Water Management Fund

Surface water (also known as storm water) management is a significant issue in the Lake Minnetonka area. Without properly treating surface water, there is an opportunity for contaminants to enter Lake Minnetonka as well as other surrounding wetlands. The City operates a Surface Water Management Fund that pays for upgrades in infrastructure that help treat surface water before it enters the lake. Commercial properties are charged a surface water management fee based on the size of their property while residential parcels are charged a flat per-parcel rate.

For 2024, there is a budgeted increase to the rates charged for surface water management of \$11.20 per quarter for a medium sized lot or a \$44.80 annual increase in surface water charges for an average residential account.

There also are no major capital improvement projects scheduled for 2024, but there are some minor projects including a share of the purchase of a skid steer and sweeper lease.

CITY OF EXCELSIOR 2024 BUDGET Surface Water Management Fund							
	2021 ACTUAL	2022 Actual	2023 BUDGET	2023 YTD 09/30/23	2024 REQUESTED	Percent Change	Dollar Change
Revenue							
Charges for Services	249,823	263,153	265,240	212,065	303,000	14.24%	37,760
Other Revenue	3,386	-	3,300	-	-	0.00%	(3,300)
	<u>251,534</u>	<u>263,153</u>	<u>272,540</u>	<u>212,065</u>	<u>303,000</u>	11.18%	30,460
Expenses							
Personnel	79,541	98,321	113,982	80,858	114,214	0.20%	232
Supplies	-	4,487	5,000	5,666	7,700	54.00%	2,700
Other Charges & Services	109,206	40,289	27,750	83,653	68,670	147.46%	40,920
Property Casualty Insurance		927	1,020	1,051	1,156	13.31%	136
Depreciation		55,757	25,000	-	40,000	60.00%	15,000
Debt Service	52,925	46,769	50,921	50,921	46,604	-8.48%	(4,317)
	<u>241,672</u>	<u>246,551</u>	<u>223,673</u>	<u>222,148</u>	<u>278,344</u>	24.44%	54,671
Change in Net Position	9,861	16,602	48,867	(10,083)	24,656		
Beginning Net Position	527,112	536,973	553,575		602,442		
Ending Net Position	<u>536,973</u>	<u>553,575</u>	<u>602,442</u>		<u>627,099</u>		
Non-Expensed Cast Transactions							
Capital Outlay	325,429	348,932	79,900				
Debt Service Principal	51,677	72,737	94,457		100,517		
	<u>377,106</u>	<u>421,669</u>	<u>174,357</u>		<u>100,517</u>		
Fund Cash Position at Year End	651,187	321,104	369,971		394,627		

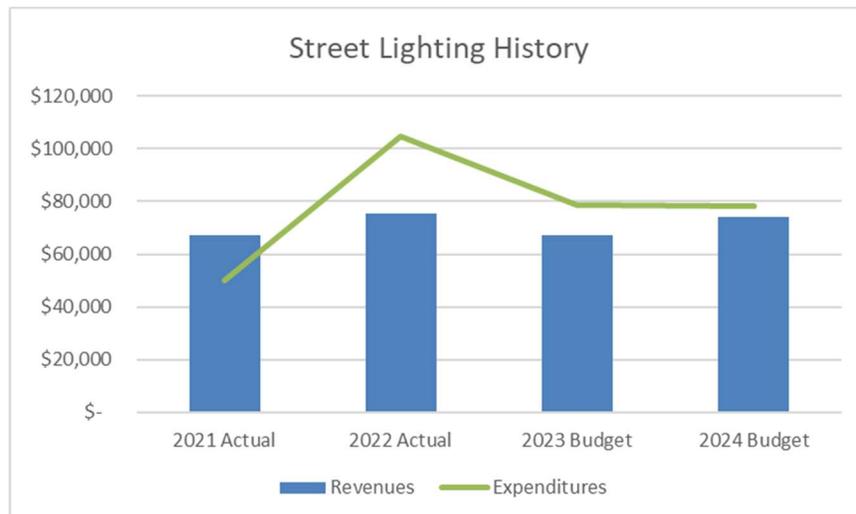


Street Lighting Fund

The City charges a street light fee to each property in the City to help offset the costs of street lighting electricity as well as repair and maintenance of the City's street lights. There is a rate increase of \$4.32 annually to keep up with expenses.

Included in Other Charges and services is \$16,000 for conduit and pole replacement and \$4,000 for minor equipment and projects that may arise outside of the regular operations.

CITY OF EXCELSIOR 2024 BUDGET Street Lighting Fund							
	2021 ACTUAL	2022 Actual	2023 BUDGET	2023 YTD 09/30/23	2024 REQUESTED	Percent Change	Dollar Change
Revenue							
Charges for Services	67,021	75,309	67,000	32,317	74,000	10.45%	7,000
	<u>67,021</u>	<u>75,309</u>	<u>67,000</u>	<u>32,317</u>	<u>74,000</u>	10.45%	7,000
Expenses							
Personnel	12,544	63,079	24,590	15,915	7,151	29.08%	(17,439)
Supplies	4,045	5,539	5,350	895	4,500	84.11%	(850)
Other Charges & Services	32,446	35,156	47,800	27,534	48,020	0.46%	220
Property Casualty	879	927	1,020	1,051	1,200		
Transfers Out	-	-	-	-	-		
	<u>49,915</u>	<u>104,701</u>	<u>78,760</u>	<u>45,394</u>	<u>60,871</u>	-22.71%	(17,889)
Change in Net Position	17,106	(29,392)	(11,760)	(13,077)	13,129		
Beginning Net Position	55,047	72,152	42,761		31,001		
Ending Net Position	<u>72,152</u>	<u>42,761</u>	<u>31,001</u>		<u>44,129</u>		
Non-Expensed Cash Transactions							
Capital Outlay	\$ 10,390	\$ 54,486	\$ 10,000		\$ 4,000		
Fund Cash Position at Year End	\$ 49,028	\$ 25,094	\$ 13,334		\$ 26,463		



Docks Fund

The City's dock fund accounts for revenue and expense associated with the City's municipal dock program. The City leases space to charter boat companies at the Port of Excelsior and charges fees for that mooring space. The City also has transient docks with parking meters which generate funding for the dock program. The City leases out 108 municipal dock slips as well as 12 buoys and 25 slides at The Commons and throughout the City's fire lanes.

The Dock Fund revenues for commercial docks have increased 4% based on the CPI index for 2024. This budget includes a 4% increase in residential docks for both senior, (34 slips would be \$2,428 each, a \$93 increase) and non-senior, (74 slips would be \$2,800 each, a \$100 increase) same as the CPI for commercial docks. Dock slips for the Duffy Boats have increased 6% based on their contract. Other revenues are the estimated property casualty rebate from the League of Minnesota Cities. Expenses have increased in 2024 due to increased costs for plant health care and main pier piling. The Dock Fund is expected to remain a major source of transfers to other City funds to subsidize property tax levy increases and to finance park improvements.

The City Council also agreed to allocate \$50,000 from the Dock Fund to cover the costs for the Heritage Preservation Consultant that will be hired in 2024 on a trial basis.

**CITY OF EXCELSIOR
2024 BUDGET
Docks Fund**

	2021 ACTUAL	2022 Actual	2023 BUDGET	2023 YTD 09/30/23	2024 REQUESTED	Percent Change	Dollar Change
Revenue							
Commercial Leased Docks	137,033	167,658	170,000	147,993	174,250	2.50%	4,250
Public Docks	-	17,510	14,000	10,744	14,000	0.00%	-
Residential Docks	271,313	270,900	279,190	289,302	301,000	7.81%	21,810
Other Revenues	26,174			2,379	2,500	0.00%	2,500
	<u>433,346</u>	<u>456,068</u>	<u>469,190</u>	<u>450,418</u>	<u>491,750</u>	4.81%	22,560
Expenses							
Commercial Leased Docks							
Personnel	26,630	24,840	39,116	27,086	40,424	3.34%	1,308
Supplies	409	451	1,300	714	1,100	84.62%	(200)
Other Charges & Services	30,093	55,145	31,650	20,893	29,787	-5.89%	(1,863)
Public Docks							
Personnel	26,028	25,370	47,433	31,737	48,203	1.62%	770
Supplies	842	360	2,600	1,531	2,200	-15.38%	(400)
Other Charges & Services	9,139	15,852	11,280	12,928	12,423	10.13%	1,143
Residential Docks							
Personnel	40,102	40,049	79,101	47,545	76,067	96.16%	(3,034)
Supplies	596	2,856	3,500	652	2,200	62.86%	(1,300)
Other Charges & Services	34,444	43,224	36,980	10,873	65,423	176.91%	28,443
Transfers Out	200,000	209,240	200,000	200,000	200,000	0.00%	-
	<u>368,283</u>	<u>417,386</u>	<u>452,960</u>	<u>353,960</u>	<u>477,826</u>	5.49%	24,866
Change in Net Position	65,063	38,682	16,230	96,458	13,924		
Beginning Net Position	323,488	388,551	427,233		443,463		
Ending Net Position	388,551	427,233	443,463		457,387		
Non-Expensed Cash Transactions							
Capital Outlay	169,715	-	-	-	-		
Fund Cash Position at Year End	290,557	295,002	311,232		325,156		

