

2025 Budget



CITY OF EXCELSIOR

2025 Budget



— THE CITY OF —
EXCELSIOR
MINNESOTA

Elected and Appointed Officials

Todd R. Carlson	Mayor
Jennifer Caron	Council Member
Lou Dierking	Council Member
Ann Hersman	Council Member
Robert Tyler	Council Member
Kristi Luger	City Manager
Jenny Palmer	Finance Director

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December 16, 2024

To the Honorable Mayor, Members of the City Council, and the Citizens of Excelsior:

We are pleased to present the 2025 budget for the City of Excelsior. The 2025 budget for each City fund was thoughtfully prepared to continue providing the standard of service Excelsior residents expect, while doing so in a fiscally responsible manner.

Budgets for the general fund and docks, water, sewer, and surface water management funds in addition to the street lighting and parking lot maintenance funds, are included in this document.

The preliminary 2025 tax levy was set at \$2,752,109, which was \$109,339 or 7.43%, more than the 2025 levy. Since then, the levy was reduced to \$2,680,158, which is an increase of \$118,389 or 4.62%, over the prior year.

The General Fund's budget for revenues and expenditures has increased by 6.23%, or \$118,389. Some of the larger budget increases are:

- Increases in police and fire contracts
- Increases in professional services for heritage preservation, prosecution and legal services
- Increases for trees and plantings previously paid out of capital funds
- Increases in property health insurance, casualty insurance and worker's compensation insurance

The City's property tax levy generates 60% of General Fund revenues, illustrating the City's successful efforts to diversify revenue sources to minimize the tax impacts to our residents and commercial property owners.

Staff and the City Council realize that increasing utility rates is a sensitive issue for residents and took that into consideration when making rate adjustments. The planned increases that are included in the 2025 budget are necessary for the City to meet both the operating needs and capital expenses to maintain and improve the City's utility infrastructure.

The City continues to see growth and improvement in the local economy. Property values have been rising in Excelsior, with a 7.3% increase in 2024. Excelsior is also in the bottom one-third of tax rates for cities in Hennepin County. Nevertheless, the City continues to face challenges in maintaining current service levels while continuing moderate property tax increases. The City is committed to continuing its capital improvement program to improve its infrastructure. Additionally, the City Council and staff will continue to explore additional revenue options to help keep the City's levy at a reasonable level going forward. The Excelsior City Council is mindful of costs and works hard to provide services at the best value for its residents.

As always, if you have any questions or comments regarding the budget and tax levy, feel free to contact Jenny Palmer, Finance Director at 952-653-3677 and jpalmer@excelsiormn.org or Kristi Luger, City Manager, at 952-653-3672 and kluger@excelsiormn.org.

Respectfully submitted,



Kristi Luger
City Manager



Jenny Palmer
Finance Director

General Information

Fund Types

The City maintains the following fund types:

General Fund – the primary operating fund of the City which is used to account for all financial resources except those required to be accounted for in another fund.

Special Revenue Funds – used to account for specific revenues that may only be used for certain specified purposes.

Debt Service Funds – established to account for activity related to general long-term debt principal and interest.

Capital Project Funds – used to account for resources to be used for the acquisition or construction of major capital projects.

Enterprise Funds – established to account for the activities of a government which provide goods or services primarily to the public at large on a consumer charge basis. Most business-type activities of a government are accounted for and reported in this type of fund.

Fund Balance

The City's current fund balance policy was established in 2006, updated in 2019, and includes the following provision:

- The minimum unassigned General Fund balance percentage should be 40% of the subsequent year's budgeted expenditures and transfers out.

Forty percent of 2025 budgeted expenditures and transfers out is approximately \$1,338,424.

The Office of the State Auditor recommends that, at year-end, local governments maintain an unassigned fund balance in their general fund and special revenue funds of approximately 35 to 50 percent of fund operating revenues or no less than five months of operating expenditures.¹ The City's independent auditors recommend that the City have approximately 50 percent of the following year's expenditures on hand at

¹ Otto, Rebecca. State of Minnesota. Office of the State Auditor. *Fund Balances for Local Governments (GASB 54 Version)*. 2010. Print.

the end of the year. The City will continue to monitor fund balances to ensure compliance with the State Auditor’s recommendations as well as City policy.

Property Tax Information

Taxing Districts

The following taxing districts noted in the table below collect a portion of property tax dollars.

Services by Taxing Districts				
City of Excelsior (24%)	Hennepin County (31%)	Indepentent School District #276 (38%)	Metropolitan Special Taxing Districts (Met Council) (2%)	Other Special Taxing Districts (5%)
Police and Fire	Social Services	K-12 Education	Transportation	Regional Parks
Roads and Streets	Public Health	Community Education	Regional Sewer Systems	Regional Railroads
Parks and Recreation	Road and Highways		Mosquito Control (public health)	Museums
Building Safety	Libraries			Watershed Management
Historical Preservation	Sheriff / Corrections			Public Housing
	Environmental Services			

*Metropolitan Special Taxing Districts include the Metropolitan Council, Metropolitan Mosquito Control and Metropolitan Council Transit.

**Other Special Taxing Districts include the Minnehaha Creek Watershed District, Hennepin County Regional Railroad Authority, Three Rivers Park District and the Hennepin County Housing and Redevelopment Authority.

Below is a sample property tax notice and on the next page is a legend that identifies key areas of the notice. The City's portion of a property owner's taxes is identified by the arrows below.

Detailed property tax information can also be found on Hennepin County's website at: [Taxing district information | Hennepin County](http://www.hennepin.us/taxing-district-information).

Hennepin County
A-600 Government Center
300 S. Sixth Street
Minneapolis, MN 55407-0060
612-348-3011 www.hennepin.us

Proposed levies & taxes 2020
2019 values for taxes payable in 2020

JOHN J DOE
123 MAIN ST NW
ANYOWN MN 12345-6789

THIS IS NOT A BILL — DO NOT PAY

[\(Click Here for Taxing Authority Web Sites\)](#)

Property ID NO: 26-129-2441-001
123 Main ST NW

Property taxes statement schedule

Step 1 Value & classification

TAX YEAR PAYABLE CLASS	2016 HOMESTEAD	2017 HOMESTEAD
Estimated Market Value:	\$176,000	\$206,000
Homestead Exclusion:	\$21,400	\$18,700
Other Exclusion/Deferral:	\$0	\$0
Taxable Mkt Value:	\$154,600	\$187,300

Step 2 Proposed levies & taxes

2015 TAX:	\$2,478.38
2016 PROPOSED:	\$2,890.13
Percent change:	16.64

Now is the time to provide feedback on proposed levies. It is too late to appeal your value or classification without going to Tax Court.

Step 3 Property tax statement
Coming March 2020, due May 15, 2020 and Oct 15, 2020

[Budget Meeting Dates Times and location](#)

Addresses for correspondence	Actual 2019	Proposed 2020	Meeting date & location
Hennepin County A2400 Government Center Minneapolis MN 55407 612-348-3011	\$799.83	\$907.71	Dec 2, 2015 6:00 PM Commissioner Board Room A2400 Government Center Minneapolis MN 55407
City of GREENFIELD Greenfield City Hall 7738 Commerce Circle Greenfield MN 55357	\$585.34	\$692.39	Dec 2, 2015 7:00 PM Greenfield City Hall 6390 Town Hall Drive Greenfield MN 55357
STATE GENERAL TAX			No meeting required
School District 883 Voter Approved Levy: Other Local Levies	\$583.90	\$667.08	Dec 15, 2015 6:30 PM Heritage Room - room 502 Rockford High School 7600 County Road 50 ROCKFORD MN 55373
School District Total Rockford - ISD 883 6051 Ash Street Rockford MN 554373 763-477-9165	\$399.82 \$983.72	\$502.18 \$1,169.26	
Metro Special Taxing Dist. Metropolitan Council 390 Robert Street North St Paul MN 55101-1805 651-602-1647	\$25.23	\$27.75	Dec 10, 2015 6:00 PM Metropolitan Council 390 Robert Street North St Paul MN 55101-1805
Other Spec. Taxing Dist.: Fiscal Disparity Tax: Tax Increment Tax:	\$84.26	\$93.02	No meeting required No meeting required No meeting required
TAX EXCLUDING SPECIAL ASSESSMENTS	\$2,478.38	\$2,890.13	

[Learn about property taxes: www.hennepin.us/propertytaxes](http://www.hennepin.us/propertytaxes)

THIS IS NOT A BILL — DO NOT PAY



Sample Property Tax Notice Key

1. The taxpayer's name and mailing address.
2. The property's identification number.
3. The address of the property.
4. These are property classifications and the market values used to determine the property taxes on the property, as each appears in the records of the county at the time of printing. The taxable market value is the estimated market value, as determined by the assessor, less any exclusions or deferrals that apply to the property.
5. The percentage change between the taxes payable in the current year and the proposed taxes payable in the following year.
6. The address and telephone number for each taxing authority that taxpayers may call if they have questions related to the notice and an address where comments will be received by mail.
7. The actual tax for taxes payable in the current year in total and for each taxing authority.
8. The amount of property taxes each taxing authority proposes to collect for taxes payable the following year, in total and by taxing authority.
9. If the school district held a referendum at the November general election, and it was approved by the voters, the tax amount may be higher than shown on the notice.
10. The time and place of the regularly scheduled meeting, of each taxing authority, in which the budget and levy will be discussed, and the public is invited to speak at the meeting.

City's Taxable Market Value

The City's taxable market value continues to increase. Projected 2025 taxable market value has increased for the 10th consecutive year, showing approximately 7.3% growth between 2024 to 2025.



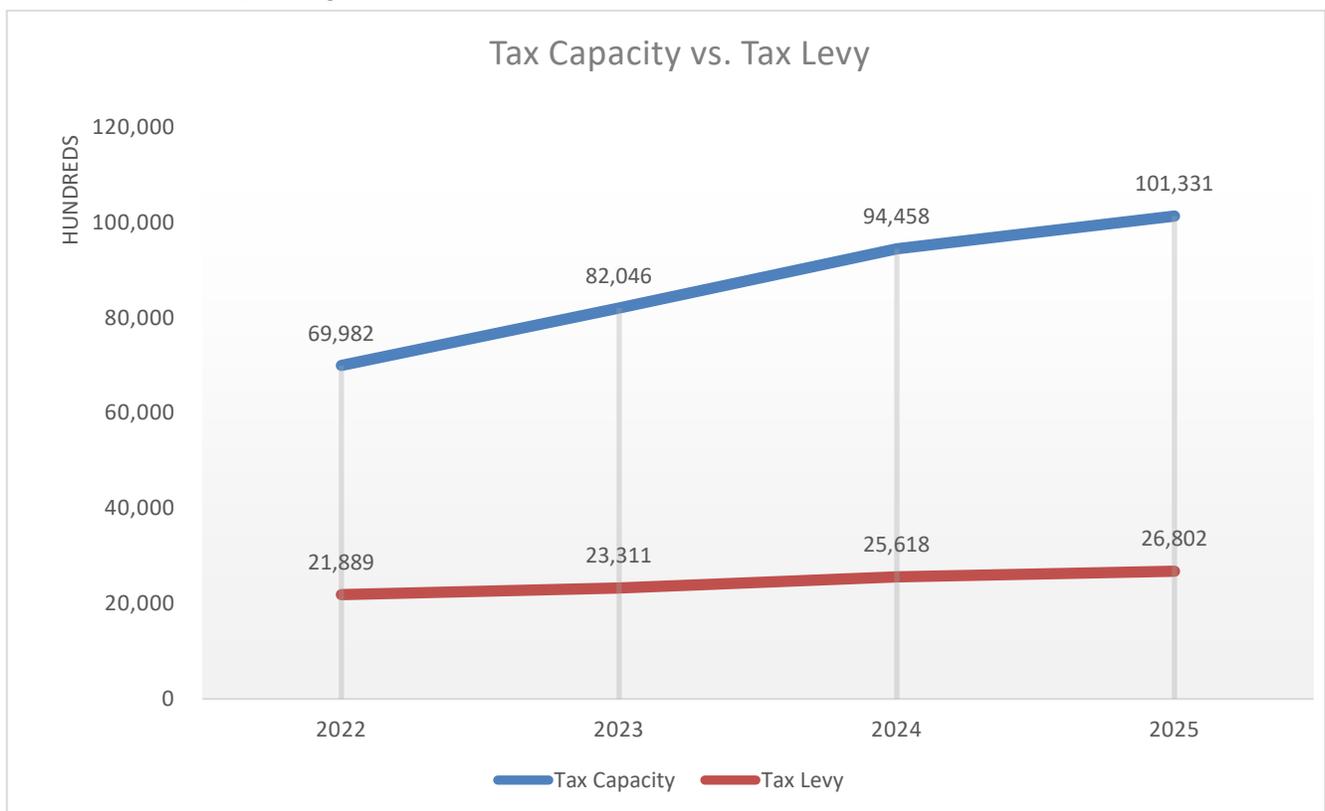
Note: 2025 Taxable Market Value is projected based on Hennepin County's Taxable Market Values report dated 11/14/2024.

City's Tax Capacity

The City's tax capacity, under current legislation, is used as the denominator to determine the property tax rate of a jurisdiction. All properties are divided into several classes: residential, commercial/industrial, farm, apartments, and personal property. An individual parcel's property tax capacity value is determined by applying various rules governing the class which that property is classified into the taxable market value of that property. The sum of all individual parcels tax capacities provides the overall City's tax capacity, which is then reduced by the City's contribution of tax capacity to the Fiscal Disparities Program and the tax capacity of the property values within active Tax Increment Financing (TIF) districts that are located within the City.

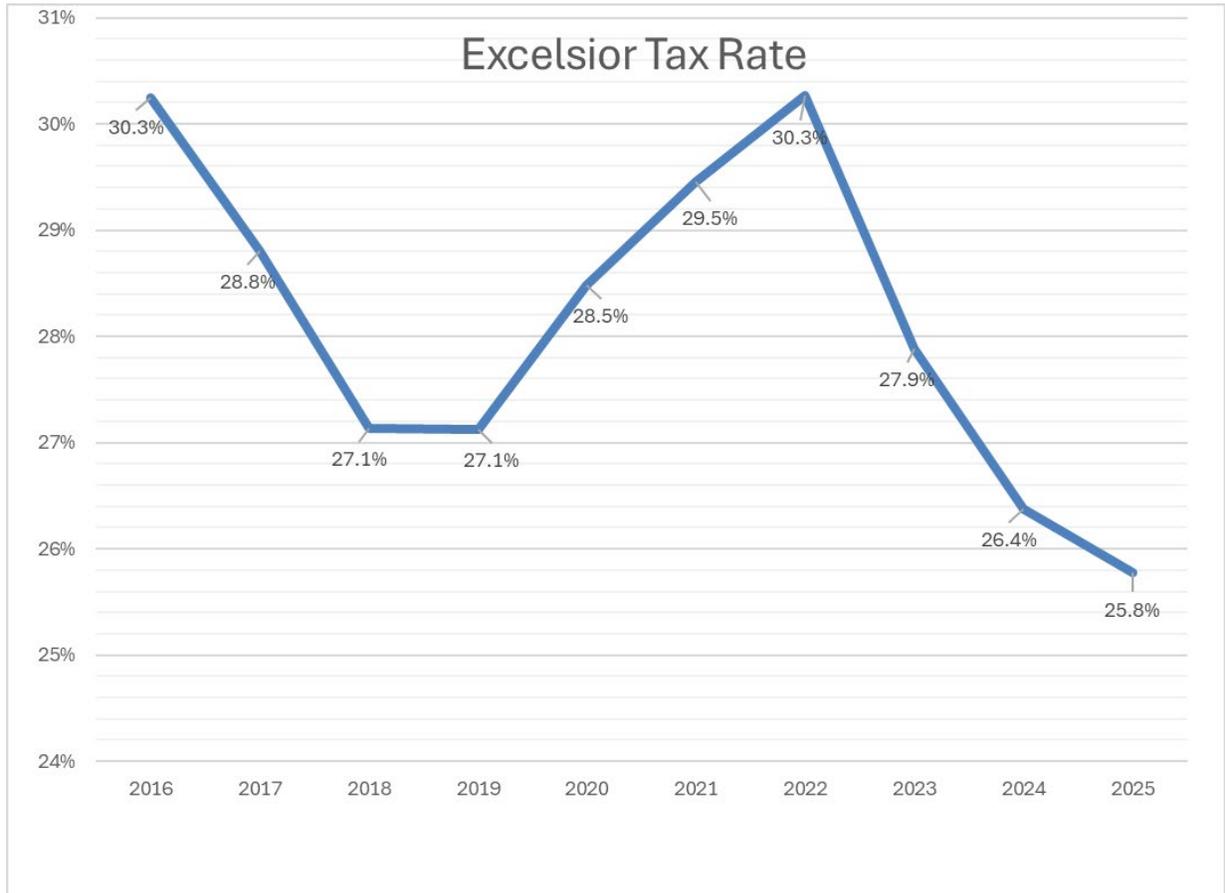
The City's proposed overall tax capacity used for calculating the property tax rate has increased approximately 7.3% over 2024 to \$10,133,104.

The graph below shows the increases in both the tax capacity (blue) and City levy (red) over the prior four years, and further illustrates the relationship between the growth rates in the City's tax capacity and City's levy. During the period from 2022 through 2025 the City's taxable tax capacity increased \$3,134,878, or 45% while the City's levy only grew \$491,221, or 22%.



City Tax Rate

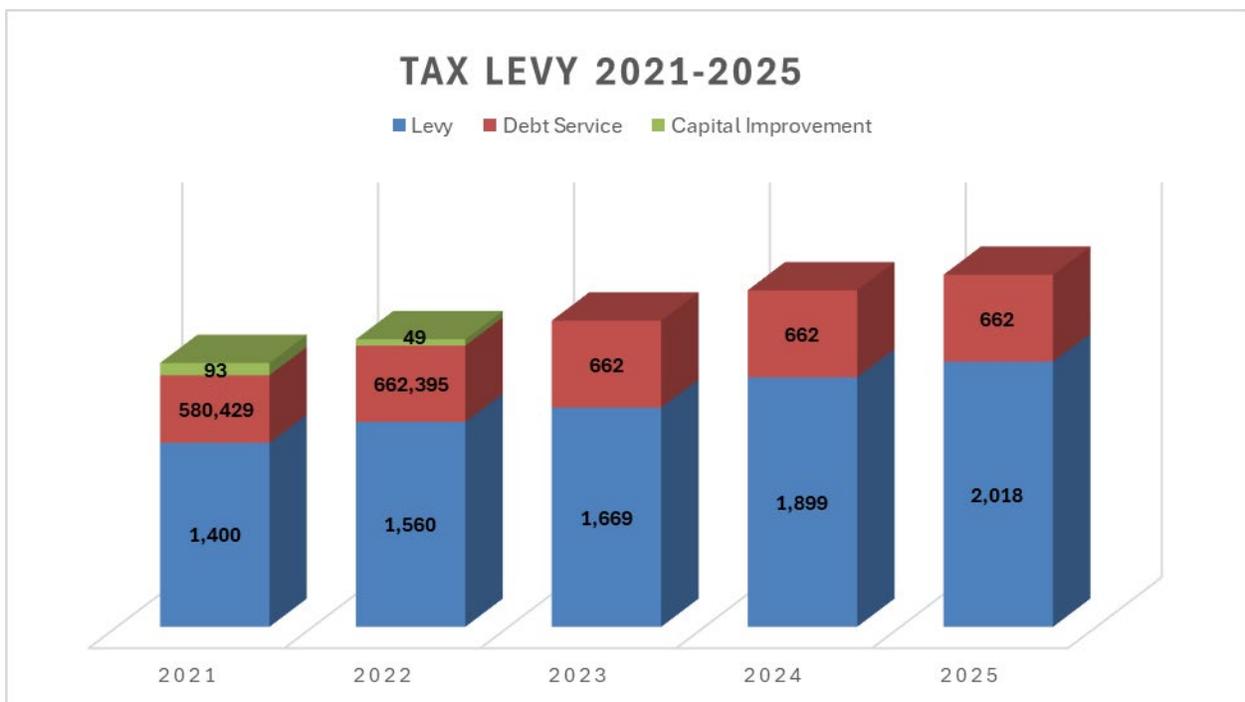
The City's ten-year tax rate history is presented below. The City's tax rate has fluctuated from a high of 30.27% in 2022 to a new low of 25.78% in 2025. The tax rate will decrease from 26.37% in 2024 to 25.78% in 2025. With property values increasing, the City is able to raise the levy 4.62% while still decreasing the property tax rate. This increase will be spread over a larger tax base because of the property value increases.



General Fund Levy

The City of Excelsior relies on property tax revenue to support the City's general operations such as public safety, streets, parks, and other core general government services, as well as to service long-term debt issued to improve the City's aging streets infrastructure. In 2025, the City requires a general revenue levy of \$2,017,773 to support the governmental activities described above and to ensure sufficient capital asset improvement and replacement reserves. The City also requires a debt levy of \$662,385 to service the five outstanding bonds that were issued for infrastructure improvement projects.

The City's increase in the 2025 levy is 4.62% percent, or \$118,389 more than the 2024 levy. With property values also increasing, the increase in the levy doesn't result in an increase in the tax rate. The City will still ultimately collect approximately \$118,389 more tax dollars; however, it will be spread over a larger tax base.



Capital Improvement Levy

There is no Capital Improvement Levy for 2025.

Debt Service Levy

The City has debt service levies related to the General Obligation bonds issued for the 2010-2011 Street Reconstruction, the 2017 Street and Utility Improvement Project, the 2019 Street and Utility Improvement Project, the 2020 Street and Utility Improvement Project and the 2021 Street and Utility Improvement Project.

In 2019, the City received a ratings upgrade from Standard and Poor's (S&P) to AAA and has maintained that bond rating to 2025. The City's bond rating reflects Excelsior's strong economy, management, budgetary performance and flexibility, and liquidity. Excelsior shares this highest debt rating with less than thirty other Minnesota cities, and allows the City to obtain lower interest rates, resulting in less cost to the taxpayers. The City's debt levy remained stable in 2025 at \$662,385. The Debt Service portion of the levy is approximately 24.7% of the total 2025 levy.

	Components of Property Tax Levy			
	2024 Adopted	2025 Final	\$ change from 2024	% change from 2024
General Fund	\$ 1,899,384	\$ 2,017,773	\$ 118,389	
Capital Improvement	\$ -	\$ -	\$ -	
Total General Revenue	\$ 1,899,384	\$ 2,017,773	\$ 118,389	
Debt Service				
2010A	\$ 100,000	\$ 100,000	\$ -	
2017A	\$ 80,188	\$ 80,188	\$ -	
2019A	\$ 152,486	\$ 152,486	\$ -	
2020A	\$ 96,635	\$ 96,635	\$ -	
2021A	\$ 233,076	\$ 233,076	\$ -	
Total Debt Service	\$ 662,385	\$ 662,385	\$ -	
Total Levy	\$ 2,561,769	\$ 2,680,158	\$ 118,389	4.62%

Fiscal Disparities

The fiscal disparities program is a tax base sharing program where the taxing jurisdictions in the seven-county metro area contribute into an area-wide shared pool. Since 1971, forty percent of the growth in commercial and industrial property tax base has been contributed to this pool. The pool is redistributed to each taxing jurisdiction based on population and the value of the jurisdiction's property, relative to the value of the entire pool.

Fiscal Disparities, Continued

The City is a net contributor to the Fiscal Disparities program. In 2025, the City is projected to contribute \$1,080,086 worth of commercial/industrial tax capacity to the metro-area pool and receive \$53,494.

Local Government Aid

The City is not budgeting or assuming any Local Government Aid (LGA) will be disbursed to the City now or in the future. Previously, the City received substantial LGA in relation to the City's budget, but that ended in 2009. The City continues to explore additional revenue options and expense reductions to help offset levy increases and to fund capital improvements, since the City is no longer a recipient of LGA.

Summary of Significant Changes to the General Fund Budget

Revenues

Total General Fund revenues for 2025 are projected to be \$3,486,562. This is an increase of 7.68%, or \$248,610, more than the 2024 budgeted revenues. Most of this increase is due to increases in interest earned and transfers from other funds.

Property Taxes and Fiscal Disparities - the 2025 budget increase for this item is \$136,310.

Franchise Fees - the 2025 budget includes gas franchise fee revenues. These fees are collected by the utility companies and paid to the City. These fees will continue to be \$2.50 per account per month.

Licenses and Permits – this revenue category includes items such as alcoholic beverage licenses, special event permits, building permits and multiple dwelling licenses. The 2025 revenue is projected to decrease approximately \$10,690, or 2.37% over 2024. Most of the revenue decrease is due to the trend of fewer building permits being issued.

Parking Revenues –the 2025 budget remains unchanged from 2024. The \$350,000 will be a transfer from the Parking Fund to the General Fund in 2025.

Fines and Forfeits – the fines and forfeiture revenue classification include revenue from municipal court fines, parking meter fines, animal control fines and a portion of the DWI forfeiture proceeds received by the South Lake Minnetonka Police Department. This amount has been reduced to allocate some of the revenue to the parking fund.

Rents – this category consists of water tower antenna rental and kayak rental revenue sharing from Wai Nani. This revenue category was increased by \$8,000 for 2025.

Interest Earnings – due to higher interest rates and investing checking account funds in a money market account to capitalize on higher interest rates, revenues from interest are budgeted \$75,000 higher than 2024.

Other Revenue - this revenue category includes various items such as refunds and reimbursements, intergovernmental revenues, and Small Cities Assistance funds. This category has been increased by \$10,000

Transfers from Other Funds – the transfers from other funds budget will increase by \$55,000. The transfer from the Dock Fund will increase from \$200,000 to \$225,000 and there is an anticipated \$30,000 transfer from the Park Capital Fund for summer concert revenues.

Expenditures

Total General Fund expenditures for 2025 are projected to be \$3,486,562 which is a 7.68% increase over 2024 or \$248,620.

Citywide Salary/Benefit/Payroll Related Expenses - the 2025 budget includes increases for wages, health insurance and worker's compensation insurance. Health insurance premiums increased significantly by 12% overall. Total General Fund payroll and benefit increases account for \$80,917.

General Government – general government makes up approximately 30% of the General Fund budget. Departments included in general government are: City Council, City Manager/Clerk, Elections, Finance, Planning and Zoning, City Administration (City Hall building maintenance and general City contracts) and Heritage Preservation. Significant changes to the General Government function include increases for wages and benefits. Professional services in City Administration increased for new legal and prosecution contracts. Also, a consultant for Heritage Preservation is included in the General Fund. That expense was previously paid out of the Dock Fund.

Public Safety – the public safety category of expense includes contracted police, fire and building inspection services. For 2025, Public Safety expense items make up approximately 36% of the General Fund budget.

The South Lake Minnetonka Police Department (SLMPD) has set the 2025 budget at a \$61,603 increase over 2024 or 7%.

The 2025 Excelsior Fire District (EFD) budget includes an increase of \$35,903 over 2024 or 14%.

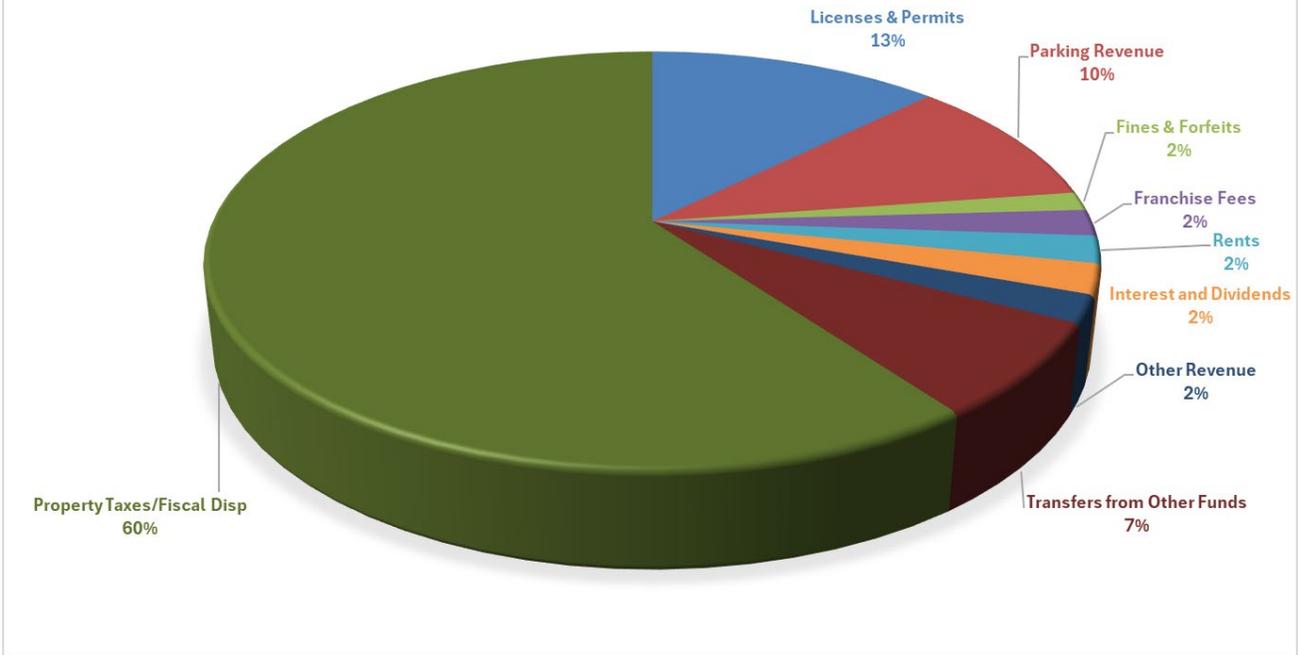
Building Inspection— budgeted expense for Building Inspection was decreased by \$10,000 for 2025 due to projected fewer building permits issued.

Engineering – the engineering budget was increased \$2,250 over 2024 due to additional engineering services projected in 2025.

Public Works – the public works expense category accounts for 11% of the General Fund budget and includes costs related to the maintenance of the City's streets as well as general engineering fees. The streets budget decreased slightly due to tree care expenses being moved to a separate fund and there are some reduced costs for utilities and repair and maintenance projected for 2025.

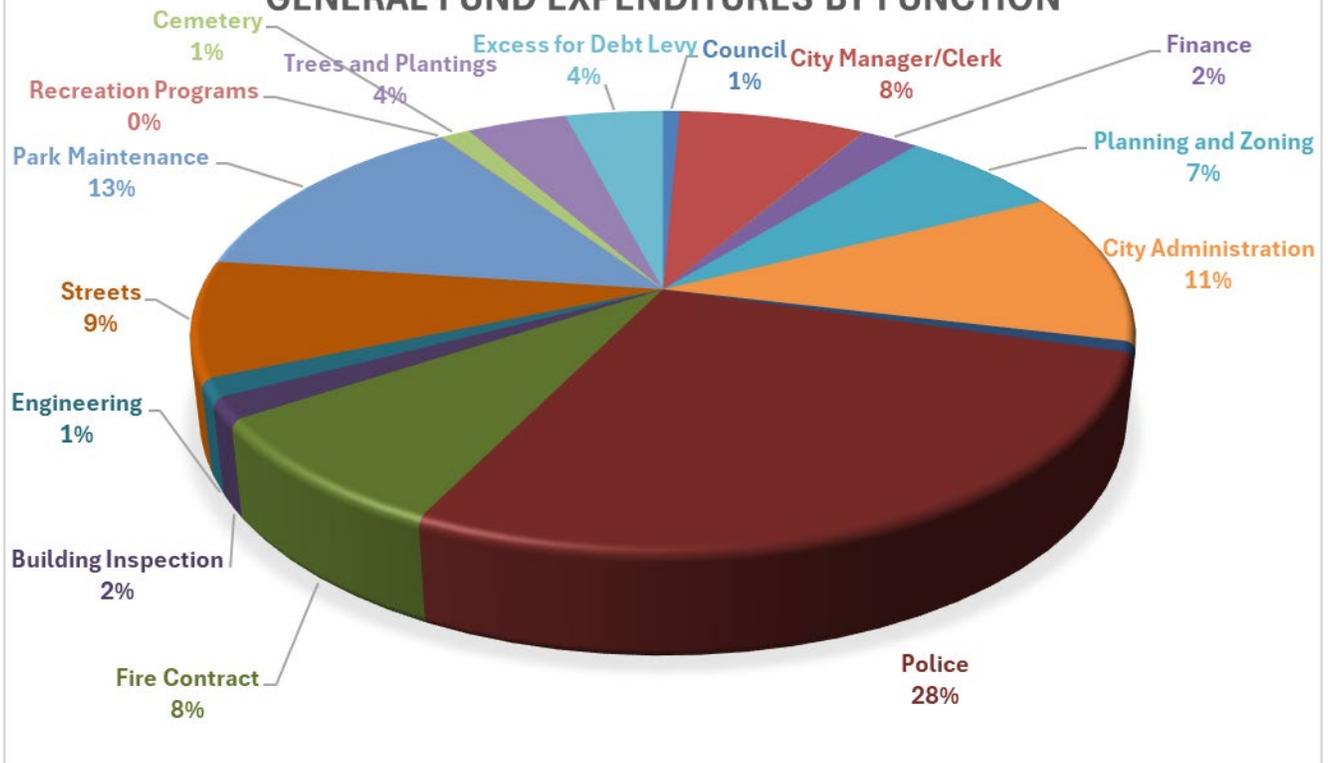
Culture and Recreation – park maintenance, recreation programs and cemetery expenses are included in this category and account for 20% of the General Fund budget. The parks budget has increased due to personnel costs. Also, there is a new category for all the trees and plantings, some of which was paid out of capital funds.

GENERAL FUND REVENUE BY SOURCE



Revenues	2025 Budget	2024 Budget	\$ Chg vs. 2024	% Chg vs 2024
Licenses & Permits	\$ 439,745	\$ 450,435	\$ (10,690)	-2.37%
Parking Revenue	\$ 350,000	\$ 350,000	\$ -	0.00%
Fines & Forfeits	\$ 50,000	\$ 75,000	\$ (25,000)	-33.33%
Franchise Fees	\$ 70,750	\$ 70,750	\$ -	0.00%
Rents	\$ 73,700	\$ 65,700	\$ 8,000	12.18%
Interest and Dividends	\$ 81,000	\$ 6,000	\$ 75,000	1250.00%
Other Revenue	\$ 74,000	\$ 64,000	\$ 10,000	15.63%
Transfers from Other Funds	\$ 255,000	\$ 200,000	\$ 55,000	27.50%
Property Taxes/Fiscal Disp	\$ 2,092,367	\$ 1,956,057	\$ 136,310	6.97%
Total Revenues	\$ 3,486,562	\$ 3,237,942	\$ 248,620	7.68%

GENERAL FUND EXPENDITURES BY FUNCTION



Expenses	2025 Budget	2024 Budget	\$ Chg vs. 2024	% Chg vs 2024
Council	\$ 23,861	\$ 24,061	\$ (200)	-0.83%
City Manager/Clerk	\$ 269,810	\$ 282,512	\$ (12,702)	-4.50%
Elections	\$ 1,000	\$ 9,530	\$ (8,530)	-89.51%
Finance	\$ 82,511	\$ 75,840	\$ 6,671	8.80%
Planning and Zoning	\$ 234,543	\$ 197,405	\$ 37,138	18.81%
City Administration	\$ 391,983	\$ 348,538	\$ 43,445	12.46%
Heritage Preservation	\$ 26,300	\$ 2,800	\$ 23,500	839.29%
Police	\$ 965,576	\$ 903,973	\$ 61,603	6.81%
Fire Contract	\$ 293,777	\$ 257,874	\$ 35,903	13.92%
Building Inspection	\$ 55,000	\$ 65,000	\$ (10,000)	-15.38%
Engineering	\$ 47,250	\$ 45,000	\$ 2,250	5.00%
Streets	\$ 298,102	\$ 332,129	\$ (34,027)	-10.25%
Park Maintenance	\$ 468,624	\$ 474,165	\$ (5,541)	-1.17%
Recreation Programs	\$ 1,000	\$ 26,000	\$ (25,000)	-96.15%
Cemetery	\$ 42,725	\$ 52,615	\$ (9,890)	-18.80%
Trees and Plantings	\$ 144,000	\$ -	\$ 144,000	0.00%
Excess for Debt Levy	\$ 140,500	\$ 140,500	\$ -	0.00%
Total Expenses	\$ 3,486,562	\$ 3,237,942	\$ 248,620	7.68%

CITY OF EXCELSIOR
2025 UPDATED BUDGET
General Fund Expenditures by Department

	2025 Budget	2024 YTD 10.31.24	2024 Budget	2023 ACTUAL	2023 BUDGET	2022 ACTUAL	Dollar Change	Percent Change
GENERAL FUND								
<u>COUNCIL</u>								
Wages and Benefits	14,211	10,657	14,211	14,367	14,211	14,211	-	0%
Professional Services	3,800	6,224	1,800	4,886	500	750	2,000	111%
Education and Training	3,150	-	350	440	-	420	2,800	800%
Community Events and Support	2,700	5,000	7,700	7,700	6,950	7,432	(5,000)	-65%
Total Council	23,861	21,882	24,061	27,393	21,661	22,813	(200)	-1%
<u>CITY MANAGER/CITY CLERK</u>								
Wages and Benefits	258,860	214,654	262,502	238,804	274,314	234,709	(3,642)	-1%
Education and Training	10,950	17,896	20,010	23,813	6,600	7,572	(9,060)	-45%
Total City Manager/City Clerk	269,810	232,550	282,512	262,617	280,914	242,281	(12,702)	-4%
<u>ELECTIONS</u>								
Election Judge Pay	-	5,940	4,406	-	-	2,627	(4,406)	-100%
Operating Supplies	1,000	3,659	4,525	954	700	2,078	(3,525)	-78%
Repair and Maintenance	-	-	600	-	300	-	(600)	-100%
Total Elections	1,000	9,600	9,531	954	1,000	4,705	(8,531)	-90%
<u>FINANCE</u>								
Wages and Benefits	80,631	63,763	73,960	72,924	77,990	64,913	6,671	9%
Professional Services	-	2,592	-	950	-	-	-	0%
Education and Training	1,880	1,549	1,880	1,717	2,660	1,793	-	0%
Total Finance	82,511	67,904	75,840	75,591	80,650	66,706	6,671	9%
<u>PLANNING AND ZONING</u>								
Wages and Benefits	226,753	90,390	188,905	125,498	178,349	104,639	37,848	20%
Professional Services	5,000	24,434	5,000	16,696	10,000	13,079	-	0%
Education and Training	2,790	2,219	3,500	551	3,700	791	(710)	-20%
Total Planning and Zoning	234,543	117,044	197,405	142,745	192,049	118,509	37,138	19%
<u>CITY ADMINISTRATION</u>								
Operating Supplies	17,200	14,519	14,300	22,969	28,000	21,148	2,900	20%
Professional Services	215,500	97,011	154,700	170,228	169,000	166,125	60,800	39%
Utilities	17,000	12,614	40,400	35,125	62,700	45,095	(23,400)	-58%
Repair and Maintenance	14,000	79,760	10,000	14,614	13,500	11,247	4,000	40%
Other Charges & Supplies	44,283	58,200	45,638	51,986	47,538	51,636	(1,355)	-3%
Building Rent	80,000	63,409	80,000	92,607	-	-	-	0%
Capital Outlay	4,000	3,493	3,500	1,458	3,000	2,180	500	14%
Total City Administration	391,983	329,005	348,538	388,987	323,738	297,431	43,445	12%
<u>HERITAGE PRESERVATION</u>								
Professional Services	25,200	-	1,700	5,483	2,800	14,229	23,500	1382%
Education and Training	1,100	616	1,100	-	-	-	-	0%
Total Heritage Preservation	26,300	616	2,800	5,483	2,800	14,229	23,500	839%
<u>POLICE</u>								
Professional Services	965,576	802,470	903,973	845,823	871,693	802,331	61,603	7%
Debt Service	-	-	-	-	-	74,246	-	0%
Total Police	965,576	802,470	903,973	845,823	871,693	876,577	61,603	7%
<u>FIRE CONTRACT</u>								
Professional Services	293,777	257,874	257,874	277,640	278,640	267,684	35,903	14%
Debt Service	-	-	-	-	-	-	-	0%
Total Fire Contract	293,777	257,874	257,874	277,640	278,640	267,684	35,903	14%

**CITY OF EXCELSIOR
2025 UPDATED BUDGET
General Fund Expenditures by Department**

	2025 BUDGET	2024 YTD 10.31.24	2024 BUDGET	2023 ACTUAL	2023 BUDGET	2022 ACTUAL	Dollar Change	Percent Change
<u>BUILDING INSPECTION</u>								
Professional Services	55,000	39,620	65,000	83,869	55,000	50,564	(10,000)	-15%
<u>ENGINEERING</u>								
Professional Services	47,250	58,317	45,000	46,924	32,000	42,209	2,250	5%
<u>STREETS</u>								
Wages and Benefits	186,402	102,493	177,839	152,067	161,336	152,282	8,563	5%
Operating Supplies	33,700	25,925	33,700	75,073	64,700	44,690	-	0%
Professional Services	2,050	4,010	1,340	7,273	6,310	4,348	710	53%
Education and Training	950	993	850	482	1,000	569	100	12%
Utilities	17,000	8,614	18,500	15,355	13,500	31,495	(1,500)	-8%
Repair and Maintenance	51,000	29,183	53,000	71,677	9,700	24,711	(2,000)	-4%
Tree Care	-	41,907	40,000	34,196	15,000	7,816	(40,000)	-100%
Other Charges & Supplies	7,000	6,283	6,900	-	-	-	100	1%
Capital Outlay	-	-	-	-	-	-	-	0%
Total Streets	298,102	219,408	332,129	356,123	271,546	265,911	(34,027)	-10%
<u>PARK MAINTENANCE</u>								
Wages and Benefits	357,321	252,421	331,655	282,982	298,748	187,541	25,666	8%
Operating Supplies	29,900	34,582	33,900	25,695	25,900	27,015	(4,000)	-12%
Professional Services	20,400	24,354	15,400	33,767	28,630	26,555	5,000	32%
Education and Training	2,300	2,333	1,560	1,269	500	338	740	47%
Utilities	29,000	23,636	21,000	16,622	12,600	12,670	8,000	38%
Repair and Maintenance	11,000	11,329	11,000	40,955	10,150	12,902	-	0%
Tree Care	-	30,309	45,000	38,531	20,000	13,795	(45,000)	-100%
Other Charges & Supplies	18,703	15,643	14,650	-	-	-	4,053	28%
Capital Outlay	-	-	-	-	-	-	-	0%
Total Park Maintenance	468,624	394,608	474,165	439,821	396,528	280,816	(5,541)	-1%
<u>RECREATION</u>								
Lifeguards	-	-	25,000	-	25,000	-	(25,000)	-100%
Concerts in the Park	1,000	434	1,000	876	1,000	390	-	0%
Concession Stand	-	-	-	-	-	-	-	0%
Total Recreation	1,000	434	26,000	876	26,000	390	(25,000)	-96%
<u>CEMETERY</u>								
Wages and Benefits	39,125	24,019	33,314	29,316	32,070	26,887	5,811	17%
Operating Supplies	2,400	1,176	2,600	2,246	2,600	1,792	(200)	-8%
Professional Services	-	-	3,000	3,737	1,800	2,735	(3,000)	-100%
Tree Care	-	2,800	12,500	-	-	-	(12,500)	-100%
Other Charges & Supplies	1,200	450	1,200	-	-	-	-	0%
Capital Outlay	-	-	-	-	-	-	-	0%
Total Cemetery	42,725	28,445	52,614	35,299	36,470	31,414	(9,889)	-19%
<u>TREES AND PLANTINGS</u>								
Tree Trimming and Removal	128,000							
Plantings	5,000							
Ash Tree Injections	11,000							
Total Trees and Plantings	144,000							
TOTAL GENERAL FUND	3,346,062	2,579,775	3,097,442	2,990,146	2,870,689	2,582,239	248,620	8.03%

Special Revenue Funds

Parking Fund

The Parking Fund Budget for 2025 is still in process and will cover revenues and expenditures related to the new parking structure. This document will be updated when the final budget is approved.

The Commons—Sales Tax Improvements Fund

The City of Excelsior was granted approval for a local 0.5% sales tax in 2019. The sales tax receipts must only be used on capital improvements that are included in The Commons Master Park Plan with a maximum collection of \$7 million. These revenues began being received in November of 2019 and all sales tax receipts will remain segregated in this fund. These funds were used to construct the pavilion in 2021, and in 2022, the City bonded against the remaining \$5.5 million dollars. Those funds were used to construct the plaza and oak noll project. Baseball field upgrades and shoreline improvements are also being planned for 2025 with remaining bonded sales tax funds. In 2024 the citizens of Excelsior voted to extend the sales tax to continue improvements to The Commons Park.

	2025 PRELIMINARY	2024 YTD 10.31.24	2024 BUDGET	2023 ACTUAL	2022 ACTUAL	% Change	\$ Change
Revenue							
Sales Tax Receipts	750,000	300,531	750,000	749,144	1,074,921	0.00%	-
Interest Earnings	2,000	-	2,000	141,503	24,009	0.00%	-
Proceeds-Gen Obligation Bond	-	-	-	-	5,586,914	0.00%	-
	<u>752,000</u>	<u>300,531</u>	<u>752,000</u>	<u>890,647</u>	<u>6,685,844</u>	0.00%	-
Expenses							
Professional Services	1,500,000	71,778	1,500,000	1,771,590	2,215,326	0.00%	-
Engineering Fees	100,000	4,156	100,000	29,399	79,050	0.00%	-
Administrative Services	-	-	-	-	-	0.00%	-
Capital Outlay	-	662	-	2,719	18,756	0.00%	-
Operating Transfers	635,000	600,000	635,000	700,000	196,112	0.00%	-
	<u>2,235,000</u>	<u>676,597</u>	<u>2,235,000</u>	<u>2,503,708</u>	<u>2,509,244</u>	0.00%	-
NET CHANGE IN FUND BALANCE	(1,483,000)		(1,483,000)	(1,613,061)	4,176,600		
BEGINNING FUND BALANCE	1,558,722		3,041,722	4,654,783	478,183		
ENDING FUND BALANCE	75,722		1,558,722	3,041,722	4,654,783		

Debt Service Funds

2010A G.O. Bonds

The City has a fund to account for the street portion of the 2010A General Obligation Improvement Bonds which were used to fund the 2010 and 2011 Street Reconstruction Projects. These bonds are being paid back through special assessments and levied taxes.

REVENUE

	<u>2022 ACTUAL</u>	<u>2023 ACTUAL</u>	<u>2024 BUDGET</u>	<u>2024 YTD</u>	<u>2025 BUDGET</u>		
CURRENT AD VALOREM TAXES	123,123	100,000	100,000	50,000	100,000	0.00%	-
FEDERAL GRANTS AND AID (BAB INTEREST)	14,011	4,924	10,000	4,968	5,000	-50.00%	(5,000)
SPECIAL ASSESS REC - CURRENT	6,329	5,435	3,000	2,577	5,500	83.33%	2,500
SPECIAL ASSESS REC - DELINQUENT	-	91		(6)		0.00%	-
SPECIAL ASSESS REC - PREPAYS	257			47		0.00%	-
INTEREST EARNINGS		1,362	500		750	50.00%	250
TRANSFER FROM OTHER FUNDS						0.00%	-
	<u>143,721</u>	<u>111,812</u>	<u>113,500</u>	<u>57,586</u>	<u>111,250</u>	-1.98%	(2,250)

EXPENSE

	<u>2022 ACTUAL</u>	<u>2023 ACTUAL</u>	<u>2024 BUDGET</u>	<u>2024 YTD</u>	<u>2025 BUDGET</u>		
PROFESSIONAL SVC				233			
DEBT SERVICE PRINCIPAL	101,110	106,296	108,888	108,888	114,073	-4.55%	(5,185)
BOND INTEREST	22,012	18,380	13,159	13,158	8,164	61.18%	4,995
FISCAL AGENT'S FEES	-	-	1,000	-	550	81.82%	450
OPERATING TRANSFERS						0.00%	-
TOTAL	<u>123,123</u>	<u>124,676</u>	<u>123,047</u>	<u>122,279</u>	<u>122,787</u>	0.21%	260
NET CHANGE IN FUND BALANCE	20,598	(12,864)	(9,547)		(11,537)		
BEGINNING FUND BALANCE	37,892	58,392	51,763		42,216		
ENDING FUND BLANCE	58,392	43,528	42,216		30,679		

2017A G.O. Bonds

The City has a fund to account for the street portion of the 2017A General Obligation Improvement Bonds which were used to fund the 2017 Street and Utility Improvement Project. These bonds are being paid back through special assessments and levied taxes.

REVENUE

	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
CURRENT AD VALOREM TAXES	118,613	80,198	80,198	40,099	80,188	-0.01%	(10)
SPECIAL ASSESS REC - CURRENT	42,507	33,938	40,000	16,563	34,000	-15.00%	(6,000)
SPECIAL ASSESS REC - DELINQUENT		328				0.00%	-
SPECIAL ASSESS REC - PREPAYS	613					0.00%	-
INTEREST EARNINGS	800	7,959			4,000	0.00%	4,000
TRANSFER FROM OTHER FUNDS						0.00%	-
	<u>162,533</u>	<u>122,423</u>	<u>120,198</u>	<u>56,662</u>	<u>118,188</u>	-1.67%	(2,010)

EXPENSE

	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
PROFESSIONAL SVC		250	-	233		0.00%	-
DEBT SERVICE PRINCIPAL	85,000	90,000	90,000	90,000	95,000	5.56%	5,000
BOND INTEREST	33,612	30,988	28,288	28,288	25,513	-9.81%	(2,775)
FISCAL AGENT'S FEES	1,800	500		500	550	0.00%	550
OPERATING TRANSFERS						0.00%	-
TOTAL	<u>120,412</u>	<u>121,738</u>	<u>118,288</u>	<u>119,021</u>	<u>121,063</u>	2.35%	2,775

NET CHANGE IN FUND BALANCE	42,121	685	1,910		(2,875)		
BEGINNING FUND BALANCE	230,957	273,078	273,763		275,673		
ENDING FUND BALANCE	273,078	273,763	275,673		272,798		

2019A G.O. Bonds

The City has a fund to account for the street portion of the 2019A General Obligation Improvement Bonds which were used to fund the 2019 Street and Utility Improvement Project. These bonds are being paid back through special assessments and levied taxes.

REVENUE

	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
CURRENT AD VALOREM TAXES	170,841	152,486	152,486	76,243	152,486	0.00%	-
SPECIAL ASSESS REC - CURRENT	13,134	12,265	12,000	5,980	12,000	0.00%	-
SPECIAL ASSESS REC - DELINQUENT						0.00%	-
SPECIAL ASSESS REC - PREPAYS	3,400	5,100				0.00%	-
INTEREST EARNINGS		7,418				0.00%	-
TRANSFER FROM OTHER FUNDS						0.00%	-
	<u>187,375</u>	<u>177,269</u>	<u>164,486</u>	<u>82,223</u>	<u>164,486</u>	0.00%	-

EXPENSE

	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
PROFESSIONAL SVC		250		233	-	0.00%	-
DEBT SERVICE PRINCIPAL	95,000	95,000	100,000	100,000	105,000	5.00%	5,000
BOND INTEREST	75,840	71,090	66,215	66,215	61,090	-7.74%	(5,125)
FISCAL AGENT'S FEES		550	550		550	0.00%	-
OPERATING TRANSFERS						0.00%	-
TOTAL	<u>170,840</u>	<u>166,890</u>	<u>166,765</u>	<u>166,448</u>	<u>166,640</u>	-0.07%	(125)
NET CHANGE IN FUND BALANCE	16,535	10,379	(2,279)		(2,154)		
BEGINNING FUND BALANCE	233,108	249,643	260,022		257,743		
ENDING FUND BLANCE	249,643	260,022	257,743		255,589		

2020A G.O. Bonds

The City has a fund to account for the street portion of the 2020A General Obligation Improvement Bonds which were used to fund the 2020 Street and Utility Improvement Project. These bonds are being paid back through special assessments and levied taxes.

REVENUE

	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
CURRENT AD VALOREM TAXES	81,948	96,635	96,635	48,318	96,635	0.00%	-
SPECIAL ASSESS REC - CURRENT		-	6,000	6,389	6,000	0.00%	-
SPECIAL ASSESS REC - DELINQUENT		-		461		0.00%	-
SPECIAL ASSESS REC - PREPAYS		1,610		3,247		0.00%	-
INTEREST EARNINGS						0.00%	-
TRANSFER FROM OTHER FUNDS						0.00%	-
	<u>81,948</u>	<u>98,245</u>	<u>102,635</u>	<u>58,414</u>	<u>102,635</u>	0.00%	-

EXPENSE

	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
PROFESSIONAL SVC		250		233		0.00%	-
DEBT SERVICE PRINCIPAL	45,000	55,000	55,000	55,000	60,000	9.09%	5,000
BOND INTEREST	38,900	36,900	34,700	34,700	32,400	-6.63%	(2,300)
FISCAL AGENT'S FEES	1,000	500	500	500	550	10.00%	50
OPERATING TRANSFERS						0.00%	-
TOTAL	<u>84,900</u>	<u>92,650</u>	<u>90,200</u>	<u>90,433</u>	<u>92,950</u>	3.05%	2,750
NET CHANGE IN FUND BALANCE	(2,952)	5,595	12,435		9,685		
BEGINNING FUND BALANCE	47,469	44,517	50,112		62,547		
ENDING FUND BLANCE	44,517	50,112	62,547		72,232		

2021A G.O. Bonds

The City has a fund to account for the street portion of the 2021A General Obligation Improvement Bonds which were used to fund the 2021 Street and Utility Improvement Project, Water Street Project and East Parking Lot Project. These bonds are being paid back through special assessments and levied taxes.

REVENUE

	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
CURRENT AD VALOREM TAXES	83,952	233,076	233,076	116,538	233,076	0.00%	-
SPECIAL ASSESS REC - CURRENT		15,859	10,000	15,576	10,000	0.00%	-
SPECIAL ASSESS REC - DELINQUENT						0.00%	-
SPECIAL ASSESS REC - PREPAYS	12,505	84,216		15,106		0.00%	-
INTEREST EARNINGS		3,704			3,000	0.00%	3,000
TRANSFER FROM OTHER FUNDS		1,389				0.00%	-
	<u>96,457</u>	<u>338,244</u>	<u>243,076</u>	<u>147,220</u>	<u>246,076</u>	1.23%	3,000

EXPENSE

	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
PROFESSIONAL SVC		200		233		0.00%	-
DEBT SERVICE PRINCIPAL		120,000	115,000	145,000	155,000	34.78%	40,000
BOND INTEREST	108,757	110,455	130,830	103,831	96,330	-26.37%	(34,500)
FISCAL AGENT'S FEES		500	500	500	550	10.00%	50
OPERATING TRANSFERS						0.00%	-
TOTAL	<u>108,757</u>	<u>231,155</u>	<u>196,495</u>	<u>249,564</u>	<u>251,880</u>	28.19%	55,385

NET INCOME (LOSS)	(12,300)	107,090	46,581		(5,804)		
BEGINNING FUND BALANCE	94,076	81,776	86,263		132,844		
ENDING FUND BALANCE	81,776	188,866	132,844		127,040		

2022A G.O. Sales Tax Revenue Bonds

The City has a fund to account for the debt service payments for the 2022 General Obligation Sales Tax Revenue bonds which are used to fund projects in The Commons that are identified in the Master Park Plan. These bonds are being paid back through local option sales tax dollars.

REVENUE

	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
CURRENT AD VALOREM TAXES						0.00%	-
SPECIAL ASSESS REC - DEFERRED						0.00%	-
SPECIAL ASSESS REC - DELINQUENT						0.00%	-
SPECIAL ASSESS REC - PREPAYS						0.00%	-
INTEREST EARNINGS						0.00%	-
TRANSFER FROM OTHER FUNDS		700,000	631,000	600,000	679,752	7.73%	48,752
	<u>41,976</u>	<u>700,000</u>	<u>631,000</u>	<u>600,000</u>	<u>679,752</u>	7.73%	48,752

EXPENSE

	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
PROFESSIONAL SVC		250		233		0.00%	-
DEBT SERVICE PRINCIPAL		525,000	450,000	450,000	475,000	5.56%	25,000
BOND INTEREST		211,337	180,895	180,895	157,770	-12.78%	(23,125)
FISCAL AGENT'S FEES		500		1,000		0.00%	-
OPERATING TRANSFERS						0.00%	-
TOTAL	<u>-</u>	<u>737,087</u>	<u>630,895</u>	<u>632,128</u>	<u>632,770</u>	0.30%	1,875

NET INCOME (LOSS)		(37,087)	105		46,982		
BEGINNING FUND BALANCE			(37,087)		(36,982)		
ENDING FUND BALANCE		(37,087)	(36,982)		10,000		

2023A G.O. TIF Bonds

The City has a fund to account for the debt service payment for the parking structure in the west lot. These bonds are being paid back through tax increment financing and parking revenues.

REVENUE

	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
TAX INCREMENTS						0.00%	-
CURRENT AD VALOREM TAXES						0.00%	-
SPECIAL ASSESS REC - DEFERRED						0.00%	-
SPECIAL ASSESS REC - DELINQUENT						0.00%	-
SPECIAL ASSESS REC - PREPAYS						0.00%	-
INTEREST EARNINGS						0.00%	-
TRANSFER FROM OTHER FUNDS					266,250	0.00%	266,250
SALE OF GENERAL FIXED ASSETS						0.00%	-
TRANSFER FROM GENERAL FUND						0.00%	-
PROCEEDS-GEN OBLIGATION BOND		373,813				0.00%	-
PREMIUMS ON BOND SALE						0.00%	-
	-	373,813	-	-	266,250	0.00%	266,250

EXPENSE

	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
CAPITAL OUTLAY						0.00%	-
DEBT SERVICE PRINCIPAL						0.00%	-
BOND INTEREST			279,563	279,563	266,250	-4.76%	(13,313)
FISCAL AGENT'S FEES						0.00%	-
OPERATING TRANSFERS						0.00%	-
TOTAL	-	-	279,562	279,563	266,250	-4.76%	(13,312)
NET INCOME (LOSS)	-	373,813	(279,562)				-
BEGINNING FUND BALANCE	-	373,813	373,813		94,251		
ENDING FUND BLANCE	-	373,813	94,251		94,251		

Capital Project Funds

The City of Excelsior has three capital project funds including the Park Improvement Fund, Tax Increment Financing District (TIF) District 2-1 and the Capital Improvement Fund.

Park Improvement Fund

This fund is designated to set aside funding for park improvements such as playground equipment and upgrades to all the City's parks. In addition to The Commons park, Excelsior also has Studer Parkland, Veteran's Memorial Park, Arey Memorial, Mitten Pond and Excelsior Cemetery. The fund's main source of revenue are park dedication fees, Paradise Charter winter storage fees, and Community for the Commons summer concert series donations. This fund also receives 10% of the proceeds from the Minnetonka Youth Hockey Association's pull tab operations located at Haskell's and from the Excelsior Lake Minnetonka Rotary Club's pull tab operations at Maynard's. The Park Capital Fund will also contribute \$30,000 to the General Fund from potential revenues received from the Concerts in the Commons to help cover park staffing.

REVENUE	2025 PRELIMINARY	2024 YTD 10.31.24	2024 BUDGET	2023 ACTUAL	2022 ACTUAL	% Change	\$ Change
GRANT REVENUE		25,981				0.00%	-
PARK DEDICATION FEE	10,000	40,733	73,500	10,920		635.00%	63,500
INTEREST EARNINGS	10,000			19,203	(22,962)	-100.00%	(10,000)
CONTRIBUTIONS AND DONATIONS	40,000	49,027	34,000	40,557	103,800	-15.00%	(6,000)
WINTER CHARTER BOAT LEASE	21,755	19,777	20,436	15,840	6,048	-6.06%	(1,319)
CHARITABLE GAMBLING DONATIONS	15,000	11,645	15,000	22,492	23,049	0.00%	-
TRANSFER FROM OTHER FUND					113,107	0.00%	-
TOTAL	96,755	147,163	142,936	109,012	223,042	47.73%	46,181

EXPENSE	2025 PRELIMINARY	2024 YTD 10.31.24	2024 BUDGET	2023 ACTUAL	2022 ACTUAL	% Change	\$ Change
PROFESSIONAL SERVICES	10,000	8,906		18,627	23,300	-100.00%	(10,000)
ENGINEERING FEES	1,500	1,104		3,143	124	-100.00%	(1,500)
PROFESSIONAL SERVICES-OTHER				25,996	9,950	0.00%	-
SHADE TREES/TREE CARE		21,923	20,000			0.00%	20,000
EQUIPMENT	50,000					-100.00%	(50,000)
IMPROVEMENTS OTHER THAN BLDGS	248,000	22,156	75,000	93,131	4,796	-69.76%	(173,000)
IMPROVEMENTS - PLAYGROUND EQUIP		9,941				0.00%	-
IMPROVEMENTS - CHARITABLE GAMBLING						0.00%	-
TRANSFERS TO OTHER FUNDS			34,000	18,746		0.00%	34,000
TOTAL	309,500	64,030	129,000	159,643	38,170	-58.32%	(180,500)

NET INCOME (LOSS)	(212,745)		13,936	(50,631)	184,872		
BEGINNING FUND BALANCE	741,755		727,819	778,450	593,578		
ENDING FUND BALANCE	529,010		741,755	727,819	778,450		

2025 Potential Park Projects	
Gravestone Restoration	118,500
Vault Resoration	6,500
Retaining Boulder Wall Resporation	72,000
Signage for Cemetery	1,000
National Register Evaluation	30,000
Irrigation/Sprinker (areas outside The Commons)	20,000
	248,000

TIF District 2-1 Fund

The City of Excelsior certified Tax Increment Financing District 2-1, for The Waters Assisted Living project at 723 Water Street in 2018 and the fund began receiving increment in 2020. Revenues from this fund come from TIF increment which is received through the City's property tax settlements. Ninety-seven percent of this revenue is turned over to the developer to cover the costs of the improvements made to the parcel, as outlined in the TIF agreement. The remaining three percent remains with the City to cover administrative expenses associated with the TIF district.

REVENUE	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
TIF REVENUE PROJECT #2-1	211,404	180,502	209,000	89,273	209,000	0.00%	-
INTEREST EARNINGS	-	2,994				0.00%	-
TRANSFER FROM GENERAL FUND	-					0.00%	-
TOTAL	211,404	183,496	209,000	89,273	209,000	0.00%	-
EXPENSE	2022 <u>ACTUAL</u>	2023 <u>ACTUAL</u>	2024 <u>BUDGET</u>	2024 <u>YTD</u>	2025 <u>BUDGET</u>		
PROFESSIONAL SERVICES	-					0.00%	-
ADMINISTRATIVE SERVICES	3,287	2,874	3,300	1,797	2,000	-39.39%	(1,300)
PRINTING & PUBLISHING	-					0.00%	-
MISCELLANEOUS	-					0.00%	-
CAPITAL OUTLAY	-					0.00%	-
OPERATING TRANSFERS	203,936	193,595	205,000	167,766	200,000	-2.44%	(5,000)
TOTAL	207,223	196,469	208,300	169,563	202,000	-3.02%	(6,300)
NET INCOME (LOSS)	4,181	(12,973)	700		7,000		
BEGINNING FUND BALANCE	6,608	10,789	(2,184)		(1,484)		
ENDING FUND BLANCE	10,789	(2,184)	(1,484)		5,516		

Capital Improvement Fund

This fund accounts for all non-park related major capital projects that occur within the City.

The City's Capital Improvement Fund budget incorporates expenditure estimates for equipment and minor projects related to the park and public works departments of the General Fund. The sale of 106 Center Street is anticipated to happen sometime in 2025.

REVENUE	2025 PRELIMINARY	2024 YTD 10.31.24	2024 BUDGET	2023 ACTUAL	2022 ACTUAL	% Change	\$ Change
CURRENT AD VALOREM					49,000	0.00%	-
PARKING IMPACT FEE			36,000	35,710	66,000	-100.00%	(36,000)
SPECIAL ASSESSMENTS - CURRENT	20,000	10,307	10,000	25,031	28,447	100.00%	10,000
SPECIAL ASSESSMENTS - DELINQUENT	500	972		269		0.00%	500
SPECIAL ASSESSMENTS - PREPAYS	3,000	1,401	5,000	3,487		-40.00%	(2,000)
MISCELLANEOUS REVENUE		10,368	100,000	117,209	90,260	-100.00%	(100,000)
INTEREST EARNINGS	75,000			141,503		0.00%	75,000
REFUNDS & REIMBURSEMENTS		14,717		331		0.00%	-
TRANSFER FROM OTHER FUND	100,000	492,762	100,000	564,421	305,681	0.00%	-
RENT - FIRE HALL				2,686		0.00%	-
SALE 106 CENTER STREET	1,275,000		0			0.00%	1,275,000
SALE 810 EXCELSIOR BLVD					993,495	0.00%	-
TOTAL	1,473,500	530,527	251,000	890,647	1,532,883	487.05%	1,222,500
EXPENSE	2025 PRELIMINARY	2024 YTD 10.31.24	2024 BUDGET	2023 ACTUAL	2022 ACTUAL		
PROFESSIONAL SERVICES	75,000	47,148	200,000	1,618,135	22,003	0.00%	-
ENGINEERING FEES	120,000	104,225	100,000	93,467		-62.50%	(125,000)
PROFESSIONAL SERVICES - OTHER	2,000	1,930				20.00%	20,000
TAXES AND LICENSES		10,548				0.00%	2,000
CAPITAL OUTLAY	300,500	308,710		270,586	2,114,514	0.00%	-
BUILDINGS AND STRUCTURES						0.00%	300,500
IMPROVEMENTS OTHER THAN BUILDINGS		48,568		74,114		0.00%	-
MOTOR VEHICLES (STREETS & PARKS)						0.00%	-
OTHER EQUIPMENT (STREETS & PARKS)		87,105	184,500	471,337		-100.00%	(184,500)
TRANSFERS TO OTHER FUNDS	8,983					0.00%	8,983
TOTAL	506,483	608,234	484,500	2,527,639	2,136,517	4.54%	21,983
NET INCOME (LOSS)	967,017		(233,500)	(1,636,992)	(603,634)		
BEGINNING FUND BALANCE	967,874		1,201,374	2,838,366	3,442,000		
ENDING FUND BLANCE	1,934,891		967,874	1,201,374	2,838,366		

2025 Projects

Professional Services	75,000	Estimated costs for City Hall/Public Works/Council Chambers
Engineering Fees	120,000	Estimated costs for City Hall/Public Works/Council Chambers
Professional Services-Other	2,000	Estimated costs for City Hall/Public Works/Council Chambers
Other Equipment (Streets)	300,500	Replace 2012 Pickup \$50,000 Tractor/Loader Snowblower \$150,000 Pre-Wetting Equipment for Single Axle \$10,000 Public Works Pickup \$12,500 Sidewalk Repairs and Replacement \$30,000 Street Sweeper--lease finance \$23,000 Utility Vehicle Streets \$15,000 Dump Trailer \$10,000

Enterprise Funds

The City of Excelsior operates five enterprise funds including the Water Fund, Sewer Fund, Surface Water Management Fund, Street Lighting Fund, and the Docks Fund (leased, public, and residential docks).

Utility Rate Changes for 2025

The rate increases for 2025 are listed below. The Water Fund will see no increase. The Sewer Fund will see a 4% increase and the Surface Water Management Fund will see a 10.27% increase. An average customer for this example uses 15,000 gallons of water per quarter. The total annual increase for 2025 on an average customer will be \$46.52.

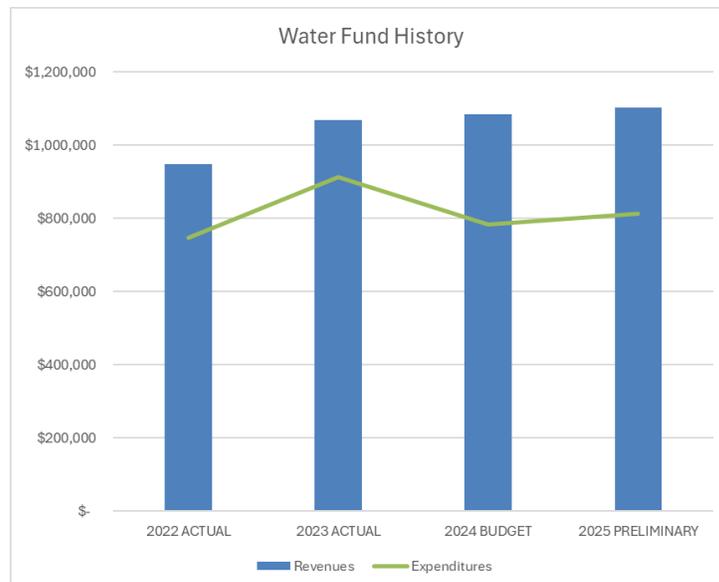
	2025 Increase	2024 Rates
Water Rate Increase	\$ 0.00 per 1K gallons	\$ 10.25
Annual Change	\$ -	\$ 615.00
Water Base Increase	\$0.00 per quarter	\$ 56.45
Annual Change	\$ -	\$ 225.80
Sewer Rate Increase	\$0.35 per 1K gallons	\$ 8.64
Annual Change	\$ 20.74	\$ 518.40
Sewer Base Increase	\$1.28 per quarter	\$ 31.88
Annual Change	\$ 5.10	\$ 127.52
Surface Water Increase Medium	\$5.17 per quarter	\$ 50.39
Annual Change	\$ 20.68	\$ 201.56
Sum of Annual Utility Rate Increase	\$ 46.52	\$ 1,688.28
Monthly Impact on average residential account	\$ 3.88	\$ 140.69

Water Fund

The City's Water Fund accounts for activities associated with the distribution of City water. Revenues primarily come from charges for services to the residents who utilize City water. For 2025, there is no rate change budgeted.

Some of the minor projects include continuing with the water meter replacement program, mixer valve for the water tower, fix water main issues on Division Street, dry tank cleanout for ground storage and water tower and continuing the SCADA and GIS locator program. Also, upgrades to the water treatment plant are continuing for 2025. Some of those costs may be offset by Federal appropriation funds.

	2025 PRELIMINARY	2024 YTD 10.31.24	2024 BUDGET	2023 ACTUAL	2022 ACTUAL	% Change	\$ Change
Revenue							
Charges for Services	1,053,000	838,439	1,053,000	903,915	868,756	0.00%	0
Water Access Charge	2,000		20,000	90,600	33,000		
Other Revenue	47,483	10,430	11,500	73,370	47,027	312.90%	35,983
	1,102,483	848,869	1,084,500	1,067,885	948,783	1.66%	17,983
Expenses							
Personnel	247,990	240,971	220,954	280,718	211,584	12.24%	27,036
Supplies	72,500	51,665	72,500	73,283	62,438	0.00%	-
Professional Services	30,900	12,488	18,938	100,453	6,001	63.16%	11,962
Utilities	38,300	49,740	30,469	46,334	36,079	25.70%	7,831
Repairs and Maintenance	60,000	49,127	57,000	42,916	64,693	5.26%	3,000
Technology Fees	11,763	7,214	10,263	7,135	7,877	14.62%	1,500
Other Charges & Services	10,200	6,281	23,777	8,111	9,414	-57.10%	(13,577)
Property Casualty Insurance	12,000	11,191	7,512	6,829	6,024	59.74%	4,488
Depreciation	225,000	-	225,000	224,287	224,290	0.00%	-
Bond Interest	105,343	116,572	116,571	123,238	119,228	-9.63%	(11,228)
	813,996	545,248	782,984	913,304	747,628	3.96%	31,012
Change in Net Position	288,487	303,621	301,516	154,581	201,155		
Beginning Net Position	3,444,185		3,142,669	2,988,088	2,786,933		
Ending Net Position	3,732,672		3,444,185	3,142,669	2,988,088		
Non-Expensed Cash Transactions							
Capital Outlay-Water Treatment Plant	850,000		320,000	34,181	-		
Capital Outlay-Large Projects	517,500	72,196	157,500	123,238	124,171		
Debt-Service Principal	321,429	263,755	305,755	301,118	263,444		
	1,688,929		783,255	458,537	387,615		
Fund Cash Position at Year End	983,830		944,293	998,492	1,044,603		



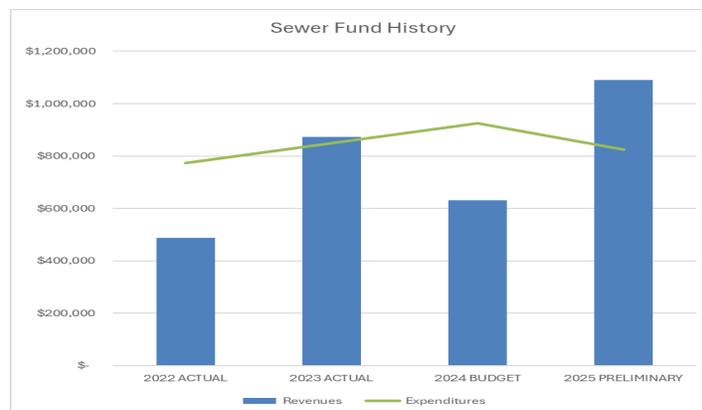
Sewer Fund

Properties within the City limits of Excelsior have sewer service through the City and are charged for those services. Excelsior also serves parts of Shorewood and Greenwood’s wastewater through the City’s sanitary sewer system. Both cities are charged based on their volume of sewer that passes through Excelsior’s system. The revenue for sewer services and expenses associated with the collection of the City’s wastewater are recognized in the City’s Sewer Fund. The Metropolitan Council collects and treats all of the City’s wastewater. The Sewer Fund pays for upgrades and maintenance of the City’s six sanitary sewer lift stations.

For 2025, there is a budgeted increase to the rates charged for sewer usage of \$0.37 per 1,000 gallons of water, plus \$1.53 increase in the sewer base charge per quarter, resulting in an estimated \$25.84 annual increase in sewer charges for an average residential account.

There are no major capital improvement projects scheduled for the sewer fund in 2025. Some of the minor projects include replacing the control panel for the park lift station, Third Avenue lift station upgrades, replacing the 1974 generator, sewer jetting equipment and continuing the SCADA and GIS locator programs.

	PRELIMINARY	YTD 10.31.24	BUDGET	ACTUAL	ACTUAL	% Change	\$ Change
Revenue							
Charges for Services	755,442	598,739	610,000	595,367	501,761	23.84%	145,442
Sewer Access Charge	3,000	2,000	7,000	173,870	17,000		
Other Revenue	332,524	6,548	14,300	102,783	(32,062)	2225.34%	318,224
	<u>1,090,966</u>	<u>607,287</u>	<u>631,300</u>	<u>872,021</u>	<u>486,699</u>	72.81%	459,666
Expenses							
Personnel	265,130	256,966	244,778	307,790	215,535	8.31%	20,352
Supplies	14,600	9,328	13,600	16,445	8,939	7.35%	1,000
Professional Services	42,400	27,925	18,000	38,176	13,955	135.56%	24,400
Utilities	18,000	13,791	19,000	18,799	13,869	-5.26%	(1,000)
Repairs and Maintenance	25,000	15,026	25,000	17,229	31,651	0.00%	-
Technology Fees	9,000	7,212	7,600	7,134	7,877	18.42%	1,400
Met Council Sanitary Sewer Service	217,407	178,423	191,495	195,021	179,208	13.53%	25,912
Other Charges & Services	34,300	297,511	164,300	40,926	62,146	-79.12%	(130,000)
Property Casualty Insurance	12,000	9,640	6,357	5,992	5,098	88.77%	5,643
Depreciation	110,000	-	150,000	125,000	153,281	-26.67%	(40,000)
Bond Interest	77,537	85,181	85,181	76,089	82,774	-8.97%	(7,644)
	<u>825,374</u>	<u>901,004</u>	<u>925,311</u>	<u>848,601</u>	<u>774,333</u>	-10.80%	(99,937)
Change in Net Position	265,592	(293,717)	(294,011)	23,420	(287,634)		
Beginning Net Position	2,435,320		2,729,331	2,705,911	2,993,545		
Ending Net Position	<u>2,700,912</u>		<u>2,435,320</u>	<u>2,729,331</u>	<u>2,705,911</u>		
Non-Expensed Cash Transactions							
Capital Outlay-Large Projects	282,500	512,880	159,500	34,599	632,150		
Debt-Service Principal	179,260	166,840	166,840	165,129	117,708		
	<u>461,760</u>		<u>326,340</u>	<u>199,728</u>	<u>749,858</u>		
Fund Cash Position at Year End	1,183,880		871,394	1,018,399	1,182,060		



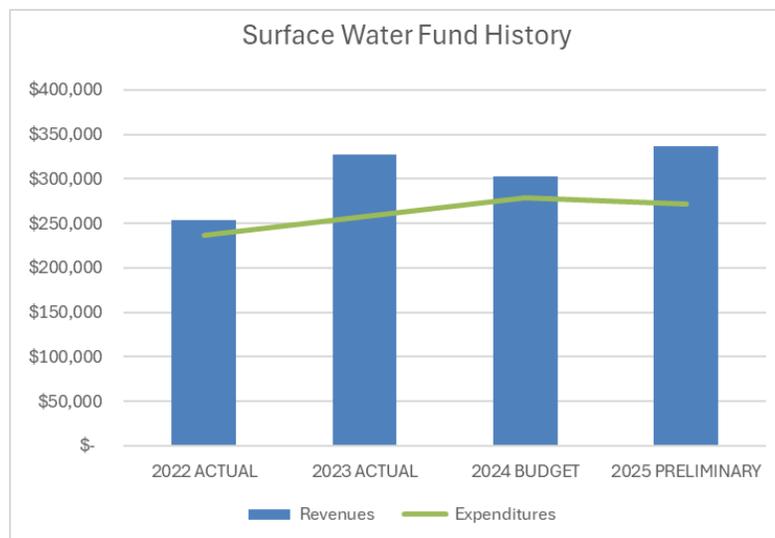
Surface Water Management Fund

Surface water (also known as storm water) management is a significant issue in the Lake Minnetonka area. Without properly treating surface water, there is an opportunity for contaminants to enter Lake Minnetonka as well as other surrounding wetlands. The City operates a Surface Water Management Fund that pays for upgrades in infrastructure that help treat surface water before it enters the lake. Commercial properties are charged a surface water management fee based on the size of their property while residential parcels are charged a flat per-parcel rate.

For 2025, there is a budgeted increase to the rates charged for surface water management of \$5.17 per quarter for a medium sized lot or a \$20.68 annual increase in surface water charges for an average residential account.

There are no major capital improvement projects scheduled for 2025, but there are some minor projects including a share of the new pickup for the Public Works Director and sweeper lease.

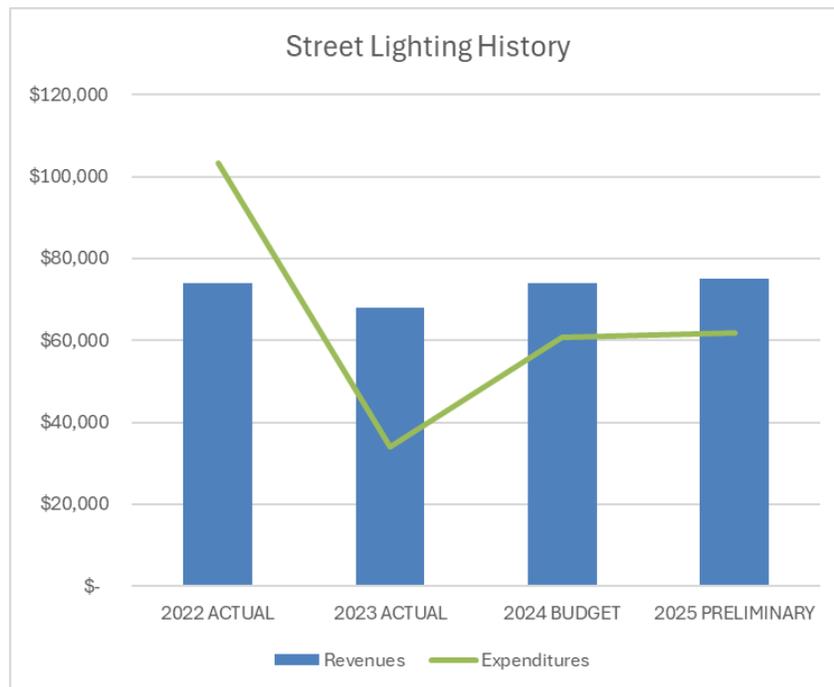
	2025 PRELIMINARY	2024 YTD 10.31.24	2024 BUDGET	2023 ACTUAL	2022 ACTUAL	% Change	\$ Change
Revenue							
Charges for Services	298,848	237,788	292,000	318,567	263,152	2.35%	6,848
Other Revenue	38,000	9,722	11,000	9,173	(9,552)	245.45%	27,000
	<u>336,848</u>	<u>247,511</u>	<u>303,000</u>	<u>327,740</u>	<u>253,600</u>	11.17%	33,848
Expenses							
Personnel	119,156	86,528	114,214	121,479	99,160	4.33%	4,942
Supplies	4,700	661	7,700	7,185	4,487	-38.96%	(3,000)
Professional Services	44,900	49,902	31,500	29,834	31,385	42.54%	13,400
Utilities	1,000	597	1,200	1,087	650	-16.67%	(200)
Technology Fees	300	-	300	68	689	0.00%	-
Repairs and Maintenance	10,000	8,983	1,500	427	1,213	566.67%	8,500
Other Charges & Services	2,300	2,029	34,670	2,712	6,343	-93.37%	(32,370)
Property Casualty Insurance	2,700	2,441	1,156	1,051	927	133.56%	1,544
Depreciation	40,000	-	40,000	51,840	46,174	0.00%	-
Debt Service/Issuance Costs	46,604	46,602	46,604	42,050	45,969	0.00%	-
	<u>271,660</u>	<u>197,743</u>	<u>278,844</u>	<u>257,733</u>	<u>236,997</u>	-2.58%	(7,184)
Change in Net Position	65,188	49,767	24,156	70,007	16,603		
Beginning Net Position	647,739		623,583	553,576	536,973		
Ending Net Position	<u>712,927</u>		<u>647,739</u>	<u>623,583</u>	<u>553,576</u>		
Non-Expensed Cast Transactions							
Capital Outlay-Large Projects	32,500	4,725	32,750		348,932		
Debt Service Principal	102,237	100,517	100,517	94,457	72,737		
	<u>134,737</u>		<u>133,267</u>		<u>421,669</u>		
Fund Cash Position at Year End	173,657		156,812	212,812	321,104		



Street Lighting Fund

The City charges a street light fee to each property in the City to help offset the costs of street lighting electricity as well as repair and maintenance of the City's street lights. There is no rate increase for 2025.

	2025 PRELIMINARY	2024 YTD 10.31.24	2024 BUDGET	2023 ACTUAL	2022 ACTUAL	% Change	\$ Change
Revenue							
Charges for Services	74,000	63,885	74,000	66,172	75,309	0.00%	-
Other Revenues	1,000	-	-	1,795	(1,394)	0.00%	1,000
	<u>75,000</u>	<u>63,885</u>	<u>74,000</u>	<u>67,967</u>	<u>73,915</u>	1.35%	1,000
Expenses							
Personnel	24,123	18,770	23,828	(16,660)	61,684	1.24%	295
Supplies	2,500	350	4,500	984	5,539	-44.44%	(2,000)
Professional Services	800	514	800	824	414	0.00%	-
Technology Fees	1,000	-	200	41	233	400.00%	800
Utilities	16,323	2,025	16,323	34,049	20,328	0.00%	-
Repairs and Maintenance	11,500	916	1,500	1,268	125	666.67%	10,000
Other Charges & Services	220	147	12,520	11,148	14,056	-98.24%	(12,300)
Property Casualty Insurance	3,000	1,552	1,200	2,298	927	150.00%	1,800
Depreciation	2,300	-	-	-	-	0.00%	2,300
Transfers Out	-	-	-	-	-	0.00%	-
	<u>61,766</u>	<u>24,273</u>	<u>60,871</u>	<u>33,952</u>	<u>103,306</u>	1.47%	895
Change in Net Position	13,234	39,612	13,129	34,015	(29,391)		
Beginning Net Position	89,906		76,777	42,762	72,152		
Ending Net Position	<u>103,140</u>		<u>89,906</u>	<u>76,777</u>	<u>42,762</u>		
Non-Expensed Cash Transactions							
Capital Outlay	\$ -	\$ -	\$ -	\$ -	\$ 54,486		
Fund Cash Position at Year End	\$ 82,146		\$ 78,277	\$ 65,148	\$ 25,095		



Docks Fund

The City's dock fund accounts for revenue and expense associated with the City's municipal dock program. The City leases space to charter boat companies at the Port of Excelsior and charges fees for that mooring space. The City also has transient docks with parking meters which generate funding for the dock program. The City leases out 108 municipal dock slips as well as 12 buoys and 25 slides at The Commons and throughout the City's fire lanes.

The Dock Fund revenues for commercial docks have increased 3.2% based on the CPI index for 2025. There is no budgeted increase for residential docks, senior docks, buoys or slides for 2025. Dock slips for the Duffy Boats have increased 10% based on their contract. Tonka Bay Charters will be charged the same as the Duffy Boats. Other revenues are the estimated property casualty rebate from the League of Minnesota Cities and interest income. Expenses have increased in 2025 due to increased costs weed management and main pier piling. The annual Dock Fund transfer to the General Fund will increase to \$225,000 in 2025.

**2025 BUDGET
Docks Fund**

	2025 PRELIMINARY	2024 YTD 10.31.24	2024 BUDGET	2023 ACTUAL	2022 ACTUAL	% Change	\$ Change
Revenue							
Commercial Leased Docks	195,722	188,313	174,250	152,595	165,103	12.32%	21,472
Public Docks	18,000	18,998	14,000	14,459	17,510	28.57%	4,000
Residential Docks	305,000	304,929	301,000	289,302	273,455	1.33%	4,000
Other Revenues	9,500	-	2,500	12,080	(9,477)	280.00%	7,000
	<u>528,222</u>	<u>512,240</u>	<u>491,750</u>	<u>468,436</u>	<u>446,591</u>	7.42%	36,472
Expenses							
Docks							
Personnel	162,341	118,873	164,694	162,863	124,868	-1.43%	(2,353)
Supplies	7,100	4,848	5,500	3,244	4,368	29.09%	1,600
Professional Services	28,559	29,841	16,059	25,789	20,200	77.84%	12,500
Utilities	35,800	31,313	21,300	18,826	21,174	68.08%	14,500
Insurance	20,479	18,618	-	-	-	0.00%	20,479
Repairs and Maintenance	2,500	11,050	2,500	2,405	7,780	0.00%	-
Other Charges & Services	18,705	3,602	67,141	73,385	29,751	-72.14%	(48,436)
Transfers Out	225,000	200,000	200,000	200,000	200,000	12.50%	25,000
	<u>500,484</u>	<u>418,144</u>	<u>477,194</u>	<u>486,512</u>	<u>408,141</u>	4.88%	23,290
Change in Net Position	27,738	94,095	14,556	(18,076)	38,450		
Beginning Net Position	423,713		409,157	427,233	388,783		
Ending Net Position	<u>451,451</u>		<u>423,713</u>	<u>409,157</u>	<u>427,233</u>		
Non-Expensed Cash Transactions							
Capital Outlay	-	7,672	35,000	-	-		
Fund Cash Position at Year End	103,659		385,399	370,843	295,002		

